
















NGTS Recommended							
	Conference Station 8831	Conference Station 8832	Midrange 8841	Midrange 8845	Midrange 8861	High-end 8865	Midrange 8851
Purchase Price	\$700.05	\$670.80	\$200.85	\$224.25	\$278.85	\$310.05	\$239.85
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$204.40	\$343.20	\$62.05	\$90.00	\$343.20	\$87.60	\$109.50
Total Purchase Price:	\$904.45	\$1,014.00	\$262.90	\$314.25	\$622.05	\$397.65	\$349.35
FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	\$178.02	\$203.13	\$51.83	\$62.44	\$62.44	\$13.79	\$69.71
Features							
Integral Switch	No		10/100/1000	10/100/1000	10/100/1000	10/100/1000	10/100/1000
Display	255 x 128 monochrome	480x128-pixel color LCD	Widewscreen VGA (800x480 Pixel)24-bit color 5"	Widewscreen VGA (800x480 Pixel)24-bit color 5"	Widewscreen WVGA (800x480 Pixel)24-bit color 5"	Digital, 24-bit graphical backlit color, 5"	Digital, 24-bit graphical backlit color, 5"
700012909			No	No	No	No	Yes
Number of DN's supported	1	1	5	5	5	5	5
Programmable (line) keys	0	0	5	5	5-lighted	5-lighted	5-lighted
Programmable (soft) keys	4	4	5	5	4	4	4
Speakerphone	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Headset Port	No	No	Yes	Yes		Yes, High-definition voice support	Yes, High-definition voice support
High-definition voice	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4- or 5-way Navigation cluster	No	No	No	No		Yes	Yes
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	No	No	No	No	Planned 9.0(2) firmware	Planned 9.0(2) firmware	Planned 9.0(2) firmware
Extension Mobility	No	No	Yes	Yes	Yes	Yes	Yes
Supports Expansion Module	No	No	No	No	Supports 3	Supports 3	Supports 2
Unified Video Camera	No	No	No	Yes, Built-in	No	Supported	Supported
Power budget	8W/10.6W	8W/10.6W	3.84W	6.49W	15.4W	15.4W	15.4W
IEEE PoE Classification	Class 3	Class 3	Class 2	Class 2	Class 3	Class 4	Class 4
Power - other	May alternatively use power cube	May alternatively use power cube	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector

NGTS Recommended				
	7945 SSCP/SIP phone, for DRC Only	7965 SSCP/SIP phone, for DRC Only	Expansion Module CP-BEKEM-C	Cisco Wireless IP Phone 8821 Bundle
Purchase Price	\$263.25	\$329.55	\$191.10	\$366.60
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$36	\$72.00	\$29.20	\$339.30
Total Purchase Price:	\$299.25	\$401.55	\$220.30	\$705.90
FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	\$57.92	\$85.49	\$42.72	\$144.53
Features				
Integral Switch	10/100/1000	10/100/1000	N/A	N/A
Display	321x240 16-bit graphical backlit color, 5"	321x240 16-bit graphical backlit color, 5"	4.3 Graphical color display, 16-bit 480 x272 pixel, backlit	Digital, 16-bit graphical backlit color, 2"
700012909	No	Yes	Physical Buttons	No
Number of DN's supported	2	6	36 Lines	6
Programmable (line) keys	2-lighted	6-lighted	18	N/A
Programmable (soft) keys	4	4	N/A	2
Speakerphone	Yes	Yes	N/A	Yes
Headset Port	Yes, High-definition voice support	Yes, High-definition voice support	N/A	
High-definition voice	Yes	Yes	N/A	Yes
4- or 5-way Navigation cluster	Yes	Yes	N/A	
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	Planned 9.0(2) firmware	Planned 9.0(2) firmware	N/A	Bluetooth 4.0 Handsfree
Extension Mobility	Yes	Yes	N/A	Yes
Supports Expansion Module	No	No	N/A	No
Unified Video Camera	No	No	N/A	No
Power budget	15.4W	15.4W	The 802.3AF power, module requires cube power (4)	N/A
IEEE PoE Classification	Class 3	Class 3	Class 3	N/A
Power - Other	Power cube 3, power injector	Power cube 3, power injector	Power cube 4, power injector	Standard or Extended battery



**8821
Total Price
\$345.15**
+ 5 Year Smartnet (\$339.30)

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NGTS Recommended				
	Basic 7821	Basic 7841	Basic 7861	Conference Station 7832
Purchase Price	\$99.45	\$142.35	\$154.05	\$388.05
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$39.50	\$39.50	\$39.50	\$352.00
Total Purchase Price:	\$138.95	\$181.85	\$193.55	\$740.05
FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	\$27.60	\$35.74	\$37.96	\$151.41

Features				
Integral Switch	10/100	10/100/1000	10/100	100/1000
Display	396 x 162 pixel (3.5 in. / 89 mm)	396 x 162 pixel (3.5 in. / 89 mm)	396 x 162 pixel (3.5 in. / 89 mm)	384x128 (W x H) monochrome display
Touchscreen	No	No	No	No
Number of DN's supported	2	4	4	1
Programmable (line) keys	2	4	16	1
Programmable (soft) keys	4	4	4	4
Speakerphone	Yes	Yes	Yes	Yes
Headset Port	Yes	Yes	Yes	No
High-definition voice	Yes	Yes	Yes	No
4- or 5-way Navigation cluster	No	No	No	No
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	Yes	Yes	Yes	No
Extension Mobility	No	No	No	No
Supports Expansion Module	No	No	No	No
Unified Video Camera	No	No	No	No
Power budget	3.84W	3.84W	3.84W	3.84W
IEEE PoE Classification	Class 1	Class 1	Class 1	Class 1
Power - Other	Power Cube 3, Power Injector	Power Cube 3, Power Injector	Power Cube 3, Power Injector	May also use Power Injector

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
2200-66070-019	Skype for Business/O365/Lync Edition RealPresence Trio 8800 conf. phone with Polycom UCS Sfb Lic., built-in Wi-Fi, Bluetooth and NFC. 802.af/at PoE. NO PWR KIT. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB cable	\$ 992.45			\$ 992.45	\$ 197.30
4870-66070-312	Premier, Three Year, RealPresence Trio 8800 IP Conference Phone			\$ 150.00	\$ 150.00	\$ 33.14
7200-25500-001	RealPresence Trio 8800 Collaboration Kit, 802.3af/at PoE. Incl. Trio 8800, Trio Visual+, Logitech Webcam C930e. Ships with Ethernet cables (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI cable, VESA mount.NO POWER KIT. Maint Cont Req.	\$1,675.29			\$1,675.29	\$ 370.07
4870-23450-112	Premier, One Year, RealPresence Trio 8800 Collaboration Kit		\$ 58.00		\$ 58.00	\$ 12.81
4870-66070-312	UPGRADE Premier Three Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase			\$ 110.00	\$ 110.00	\$ 24.30
7200-26560-001	RealPresence Trio Visual+ Collaboration Kit, 802.3af PoE. Incl. Trio Visual+, Logitech Webcam C930e. Ships with 4.5m/15ft Ethernet cable, 1.8m HDMI cable and VESA compliant mount and Setup Sheet. NO POWER KIT.	\$677.00			\$677.00	\$ 134.59
2200-66700-025	Trio 8500 Conference Phone PoE Audio Only	\$600.00			\$600.00	\$ 119.28
4870-66700-112	Premier, 1Y, RP Trio 8500 IP Conf Phone		\$38.00		\$38.00	\$ 7.55
4870-66700-312	Premier, 3Y, RP Trio 8500 IP Conf Phone			\$105.00	\$105.00	\$ 20.87
C-110-23	CBTS Video Service Implementation	\$ 399.00			\$ 399.00	
EV EVID	EV EVID C8.2 Ceiling Speakers (Pair)	\$ 349.17		\$ -	\$ 349.17	\$ 69.41
PRXMP9X12	Middle Atlantic PRXMP9X12 Proximity Mounting Plate 9x12 Inches Vaddio 535-2000-221 Wall Mount for EagleEye Camera Extron 60144109 MPA601 Legrand Wiremold OFRBC8 Over the Floor Raceway Base and Cover 8 ft Price per foot sold 8ft sections Legrand Wiremold OFR10A Over the Floor Raceway Entrance End Fitting	\$ 49.00		\$ -	\$ 49.00	\$ 9.74
OFR10A	Legrand Wiremold OFR10A Over the Floor Raceway Entrance End Fitting	\$75.00			\$ 75.00	\$ 14.91
535-2000-221	Vaddio 535-2000-221 Wall Mount for EagleEye Camera	\$ 124.36			\$ 124.36	\$ 24.72
MPA601	Extron 60144109 MPA601	\$ 314.10			\$ 314.10	\$ 62.44
2201-52757-001	RealPresence Group Series Remote Control for use with Group Series codecs. Includes 1 USB rechargeable battery.	\$ 239.00			\$ 239.00	\$ 47.51
4870-23450-100	UPGRADE Premier One Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase		\$24		\$24	\$ 4.77
5150-65082-001	Group Series 1080p HD License-1080 encode/decode for people and content. Valid for Group 3x0, 500, 550, 700.	\$1,266.76			\$1,267	\$ 251.83
4870-76400-402	DMAVE-1 Node, 50 Calls (P/N: 5230-76400-650)	\$2,472.00			\$2,472	\$ 491.43
4870-51113-081	RA_50_149_PLCM_ANALYTICS_1Y (P/N: 4870-51113-081) 1 Year Renewal	\$8,953.00			\$8,953	\$ 1,779.86

Product Number	Description	Purchase Price	Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Video Media Carts – 55 Inch					
7200-64910-001	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle.	\$16,240.60		\$16,240.60	\$3,228.63
4870-64910-112	Premier, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display		\$ 2,935.00	\$2,935.00	\$0.00
4870-64910-312	Premier, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera		\$ 7,927.70	\$7,927.70	\$1,751.23
Video Media Carts – License Options					
5150-65081-001	Group Series Multipoint License-6-way on Group 500 or 8-way on Group 700. Both support 4-way HD continuous presence.	\$2,317.70		\$2,317.70	\$511.98
5150-65083-001	Group Series Lync Interop License. Enables MSFT Lync (2010&2013) & AV MCU interop. Valid for all RP Group Series products.	\$768.00		\$768.00	\$169.65
Polycom RealPresence VideoProtect 500					
7200-64890-001	Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)	\$8,369.99		\$8,369.99	\$1,663.95
4870-64890-112	Premier, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"		\$ 1,483.00	\$1,483.00	\$327.59
4870-64890-312	Premier, Three Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"		\$ 4,007.00	\$4,007.00	\$885.15
Group 310-720 Series					
7200-65320-001	RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	\$ 2,242.90		\$ 2,242.90	\$ 445.89
4870-65320-112	Premier, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera		\$ 367.40	\$ 367.40	\$ 81.16
4870-65320-312	Premier, Three Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera		\$ 977.00	\$ 977.00	\$ 215.82
7200-65340-001	RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	\$ 3,879.70		\$ 3,879.70	\$ 771.28
4870-65340-112	Premier, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera		\$ 663.90	\$ 663.90	\$ 146.66
4870-65340-312	Premier, Three Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera		\$ 1,797.40	\$ 1,797.40	\$ 397.05

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Polycom RealPresence 500-720p 12X Camera						
7200-64250-001	Polycom RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL, Cables: 2 HDMI 1.8m, 1 CA	\$6,450.35			\$6,450.35	\$1,282.33
4870-64250-112	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-12X camera		\$1,306.80		\$1,306.80	\$259.79
4870-64250-312	Premier, Three Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-12X camera			\$3,529.90	\$3,529.90	\$779.75
Polycom RealPresence 500-720p 4X Camera						
7200-64510-001	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4X camera, mic array, univ. remote, NTSC/PAL, Cables: 2 HDMI 1.8m, 1 CAT	\$5,384.50			\$5,384.50	\$1,070.44
4870-64510-112	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-4X camera		\$1,139.00		\$1,139.00	\$251.61
4870-64510-312	Premier, Three Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-12X camera			\$3,078.90	\$3,078.90	\$680.13

Polycom RealPresence 700-720p 12X Camera						
7200-64270-001	RealPresence Group700-720p: Group 700 HD codec, EagleEyeIV-12X camera, mic array, univ. remote, NTSC/PAL, Cables: 1 HDMI 1.8m, 1 CAT	\$9,535.90			\$9,535.90	\$1,895.74
4870-64270-112	Premier, One Year, RealPresence Group 700-720p: Group 700 HD codec, Eagle EyeIV-12X camera		\$1,683.00		\$1,683.00	\$371.77
4870-64270-312	Premier, Three Year, RealPresence Group 700-720p: Group 700 HD codec, Eagle EyeIV-12X camera			\$4,544.10	\$4,544.10	\$1,003.79
2215-10445-001	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15	\$22.00			\$22.00	\$4.37
Polycom RealPresence Room Mic Array						
2215-63885-001	RealPresence Room Mic Array: Contains one Microphone Array and one 7.6m/25' Clink 2 cable. Compatible with Group Series and SoundStrRealPresence Group700-720p: Group 700 HD codec, EagleEyeIV-12X camera, mic array, univ. remote, NTSC/PAL, Cables: 1 HDMI 1.8m, 1 CAT	\$548.48			\$548.48	\$109.04
220-61730-002	UC Board Sensor+stylus bundle. Compatible with Group Series 300, 500, 550 & 700 running software revision 4.1.3 or later	\$1,830.41			\$1,830.41	\$363.89
Polycom Pano Wireless Presentation System						
7200-84685-001	Polycom Pano. Wireless Presentation System. 4K 60fps RGB444 output, HDMI IN 4K 30fps, Miracast, Airplay, App. Cloud Casting, Touch. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 USB Type-B 2m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	\$1,756.47			\$1,756.47	\$349.19
4870-84685-112	Premier, One Year, Polycom Pano Wireless Presentation System		\$293.48		\$293.48	\$64.83
4870-84685-312	Premier, Three Year, Polycom Pano Wireless Presentation System			\$792.39	\$792.39	\$175.04

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Polycom EagleEye Producer for EagleEye IV						
2215-69791-001	EagleEye producer for EagleEye IV Camera - For all Group Series running 4.2 or later, Includes EagleEye producer system, 1 mini-HDCI	\$ 1,330.56			\$ 1,330.56	\$264.52
4870-69747-112	Premier, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera		\$197.46		\$197.46	\$39.26
4870-69747-312	Premier, Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera			\$534.58	\$534.58	\$118.09
Polycom EagleEye Producer for EagleEye III						
2215-69777-001	EagleEye Producer for EagleEye III camera - for all Group Series running or later, Includes EagleEye Producer system, 1 HDCI to	\$ 1,336.20			\$ 1,336.20	\$265.64
4870-69747-112	Premier, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera		\$197.46		\$197.46	\$43.62
4870-69747-312	Premier, Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera			\$550.00	\$550.00	\$121.50
Polycom EagleEye Director II						
7230-69421-001	EagleEye Director II with 1-EagleEye IV-12x camera, power supply & NA power cord. Requires HDCI input on codec, RP Group series systems with software v6.1 or later and 1 additional EagleEye IV-12x camera. Maintenance Contract Required	\$ 8,554.85			\$ 8,554.85	\$1,700.70
4870-69424-112	Premier, One Year, EagleEye Director II.		\$ 1,190.00		\$1,190.00	\$262.87
4870-69424-312	Premier, Three Year, EagleEye Director II with 1 or 2 EagleEye IV-12v cameras.			\$3,207.60	\$3,207.60	\$708.56
7230-69420-001	EagleEye Director II with 2-EagleEye IV-12x cameras, power supply & NA power cord. Requires HDCI input on codec and RP Group series systems with software v6.1 or later. Maintenance Contract Required	\$ 10,693.85			\$ 10,693.85	\$1,700.70
4870-00980-112	Premier, One Year, EagleEye Director		\$ 677.47		\$677.47	\$149.65
4870-00980-312	Premier, Three Year, EagleEye Director			\$1,730.77	\$1,730.77	\$382.33
Universal & Polycom EagleEye Mounting Bracket						
2215-68675-001	Universal Camera Mounting for EagleEye IV-12x&4x. Mounts on the wall/other flat surfaces over 6.5in dep or flat screen	\$133.10			\$133.10	\$26.46
2342-65920-001	EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom	\$44.87			\$44.87	\$8.92
2215-65169-001	Mounting bracket for RealPresence Group 300 & 500. Allows EagleEye camera and codec to be mounted together Recommends use of 2215-68675-001	\$90.65			\$90.65	\$18.02
Polycom EagleEye MSR 12x Camera w/USB 2.0 interface						
7230-60896-001	EagleEye MSR Camera, 12x zoom with USB2.0 interface, 1 remote, 1 USB 2.0 5m cable, power supply & NA power cord. Compatible with MSR Skype Room System only.	\$ 1,070.00			\$1,070.00	\$212.72
4870-60896-112	Premier, One Year, EagleEye MSR Camera, 12x zoom with USB2.0 interface	\$ 125.00			\$125.00	\$24.85
4870-60896-312	Premier, Three Year, EagleEye MSR Camera, 12x zoom with USB2.0 interface	\$ 342.39			\$342.39	\$68.07
2215-61727-001	Camera Mounting for EEIV USB 20mm-80mm	\$ 144.00			\$144.00	\$28.63
Polycom Visual Plus						
2200-21540-001	RealPresence Trio Visual + 802.3af	\$ 442.22			\$442.22	\$87.91
2215-61727-001	Camera Mounting for EEIV USB 20mm-80mm	\$ 137.45			\$137.45	\$27.33
Polycom VOX Wireless						
2200-49000-025	VoxBox Speakerphone for PC/Mac-based UC softphone applications and mobile devices with built-in Bluetooth 4.0 and USB 2.0. Ships with a carrying case, 1.2m/4ft USB Cable and 3m/10ft USB with security loop. DOES NOT INCLUDE AC ADAPTER.	\$ 245.00			\$245.00	\$48.71

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
RP Medialign 270						
7230-84820-001	RP Medialign Rev2-270. Includes:GS 500 (7200-64250-001 with EEIV), 2-70" 1080 LED displays, speaker, RP Touch, EE Director II w/ 1 EE IV, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle.(Maintenance Contract Reqd)	\$59,811.76			\$59,811.76	\$11,890.58
4870-84820-112	Premier, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.		\$8,021.73		\$8,021.73	\$1,594.72
4870-84820-312	Premier, Three Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.			\$21,658.69	\$21,658.69	\$4,784.40
4870-24060-112	Premier, One Year, RP Medialign 270.		\$8,109.89		\$8,109.89	\$1,791.47
4870-24060-312	Premier, Three Year, RP Medialign 270.			\$21,896.70	\$21,896.70	\$4,836.98
RP Medialign 170						
7230-84830-001	RP Medialign Rev2-170. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle. (Maintenance Contract Required)	\$38,541.17			\$38,541.17	\$7,661.98
4870-84830-112	Premier, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses		\$5,086.95		\$5,086.95	\$1,123.71
4870-84830-312	Premier, Three Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses			\$13,734.78	\$13,734.78	\$3,034.01
4870-24030-112	Premier, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand		\$5,142.86		\$5,086.95	\$1,136.06
4870-24030-312	Premier, Three Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand			\$13,885.70	\$13,885.70	\$3,067.35

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
RP Medialign 155						
7230-23790-001	RP Medialign 155. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-55" 1080 LED displays, speaker, RP Touch, EE Producer, table top con	\$15,835.50			\$15,835.50	\$3,148.10
4870-23790-112	Premier, One Year, RP Medialign 155. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-55" 1080 LED displays, speaker, RP Touch, EE Producer, table top con		\$2,673.00		\$2,673.00	\$531.39
4870-23790-312	Premier, Three Year, RP Medialign 155. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-55" 1080 LED displays, speaker, RP Touch, EE Producer, table top con			\$7,217.10	\$7,217.10	\$1,594.26
RP Medialign 255						
7230-84860-001	RP Medialign Rev2-255.Includes:GS 500 (7200-64250-001 with EEIV), 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle.(Maintenance Contract Reqd)	\$37,929.00			\$37,929.00	\$7,540.29
4870-84860-112	Premier, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses		\$5,200.00		\$5,200.00	\$1,148.68
4870-84860-312	Premier, Three Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses			\$14,040.00	\$14,040.00	\$3,101.44
7230-84800-001	RP Medialign Rev2 -255 slimline kits, for use on Medialign Rev2 - 255 only. Includes: wall brackets & free stand (retain for future use) replacement base.	\$1,882.00			\$1,882.00	\$374.14
4870-23860-112	Premier, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand		\$5,142.86		\$5,200.00	\$1,136.06
4870-23860-312	Premier, Three Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand			\$13,885.71	\$14,040.00	\$3,067.35
Media Center						
7200-67264-001	Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	\$30,387.05			\$30,387.05	\$6,040.95
4870-67264-112	Premier, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays		\$4,813.04		\$4,813.04	\$1,063.20
4870-67264-312	Premier, Three Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays			\$12,996.74	\$12,996.74	\$2,870.98
2675-52709-001	Caster kit for RealPresence Group Series Media Centers. Supported on dual 43", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4" casters.	\$235.95			\$235.95	\$52.12
Harman Media Suite						
HMS-CS-PL-01	Media Suite - Concurrent User License, Perpetual (Maintenance Contract Required) (upto 500)		\$63.75		\$63.75	\$12.67
HMS-CS-SUPP-09	Advantage Software Service , Media Suite - Concurrent Stream License, Perpetual - Term 1 Year, Upto 500		\$19.75		\$2,673.00	\$4.36
HMS-MSMSSER-23	Advantage Support - Term 1 Year - Capture Server Base System Recording and Streaming Server - excludes system software		\$1,185.00		\$7,217.10	\$0.00

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Polycom Renewal Maintenance						
4877-64510-513	P001 Group 500,720,EE4-4X (P/N: 7200-64510-001) 1 Year Renewal		\$1,213.00		\$1,213.00	\$241.14
4877-00380-513	HDX 8000,XL,N,EN RM,NA PC (P/N: 7200-26030-001) 1 Year Renewal		\$1,506.00		\$1,506.00	\$299.39
4877-71830-513	RPCS1830,NO LIC (P/N: 2200-71830-000) 1 Year Renewal		\$3,022.00		\$3,022.00	\$600.77
5230-51112-422	CLARITI,15-49 USERS,TERM (P/N: 5230-51112-000) 1 Year Renewal		\$1,272.05		\$1,272.05	\$281.00
4870-64250-801	Service re-activation fee, Group 500 720p EE IV, for product less than one year out of support coverage		\$576.00		\$576.00	\$114.51
4870-63430-112	P001 Group 500,720,GSA (P/N: G7200-63430-001) 1 Year Renewal includes: 4870-63430-801		\$1,860.00		\$1,860.00	\$369.77

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
RealPresence Trio 8800 IP Conference						
2200-66070-001	RealPresence Trio 8800 IP conference phone	\$992.45			\$992.45	\$197.30
2200-23809-002	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m pl	\$1,110.90			\$1,110.90	\$220.85
2215-64200-001	EagleEye Digital Extender, extend the EagleEye IV or EagleEye Acoustic (sans audio) cameras up to 100m from the codec via customer p	\$1,567.00			\$1,567.00	\$311.52
2200-23809-002	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m pl	\$1,110.90			\$1,110.90	\$245.40
8200-84190-001	Polycom RealPresence Touch with silver trim for use with Group Series models. Requires PoE network connection or optional external p	\$1,327.10			\$1,327.10	\$263.83
4870-84910-112	Premier, One Year, RealPresence Touch with silver trim		\$200.00		\$205.00	\$45.28
4870-84910-312	Premier, Three Year, RealPresence Touch with silver trim			\$555.00	\$555.00	\$122.60
8200-64350-001	EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series softwa	\$3,085.17			\$3,085.17	\$613.33
2200-23809-002	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m pl	\$1,107.02			\$1,107.02	\$220.08
2200-23810-002	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For u	\$1,107.92			\$1,107.92	\$220.25
7200-25500-019	RealPresence Trio 8800 Collaboration Kit, 802.3af/at PoE. Incl. Trio 8800, Trio Visual+, Logitech Webcam C930e. Ships with Ethernet cables (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI cable, VESA mount.NO POWER KIT. Maint Cont Reqdd.	\$1,637.60			\$1,637.60	\$325.55
4870-23450-112	Premier, One Year, RealPresence Trio 8800 Collaboration Kit		\$58.00		\$58.00	\$11.53
4870-66070-312	UPGRADE Premier Three Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase			\$110.00	\$110.00	\$21.87
4870-23450-802	Service Reactivation Fee, RealPresence Trio 8800 Collaboration Kit, for product more than one year out of support coverage		\$55.00		\$55.00	\$10.93
7200-26560-001	RealPresence Trio Visual+ Collaboration Kit, 802.3af PoE. Incl. Trio Visual+, Logitech Webcam C930e. Ships with 4.5m/15ft Ethernet cable, 1.8m HDMI cable and VESA compliant mount and Setup Sheet. NO POWER KIT. Maint Cont Reqdd. 1 yr Premier for CALA.	\$655.17			\$655.17	\$130.25
2200-65790-001	Expansion Microphone kit for RealPresence Trio 8800. Incl. two expansion microphones and two 2.1m/7ft cables.	\$276.83			\$276.83	\$55.03
7200-23490-001	Power Kit for RealPresence Trio 8800 and Trio Visual+. Incl. 100-240V, 0.8A, 55V/36W, IEEE 802.3at compliant mid-span power injector	\$128.75			\$128.75	\$25.60
7200-63550-001	RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN	\$4,989.85			\$4,989.85	\$991.98
4870-63550-112	Premier, One Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote	\$895.85	\$895.85		\$1,791.70	\$356.19
4870-63550-312	Premier, Three Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote			\$2,314.40	\$2,314.40	\$511.25
7200-52850-001	RealPresence Group Convene media dock.Includes:desk/tabletop stand,27" LED display,audio syst.,single power supply,cable management,	\$1,792.85			\$1,792.85	\$356.42
4870-52850-112	Premier, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display		\$236.78		\$236.78	\$47.07
4870-52850-312	Premier, Three Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display			\$643.50	\$643.50	\$142.15
VRSS5000-6VE	Media Suite Virtual Edition - Records 6 SIP/H323 calls, up to 3 of which can be streamed live. Includes self-service recording, UGC,	\$11,590.00			\$11,590.00	\$2,304.09
4870-01246-007	Remote Implementation, Media Suite Virtual Edition - Records up to 6 SIP/H323 calls, 3 of which can be streamed live. Includes self-	\$5,456.75			\$5,456.75	\$1,084.80
5150-69912-001	Media Suite Software license to enable H.323/SIP video call encryption on Media Suite (export rules apply).				\$0.00	\$0.00
4870-01246-312	Premier, Three Years, Media Suite Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams	\$13,365.00			\$13,365.00	\$2,656.96

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
TS525TU	THIN SWING ARM (LARGE)	\$467.14			\$467.14	\$92.87
CSPR	Component Storage Panel	\$139.71			\$139.71	\$27.78
60-1449-01	MPA 601-70V, Amplifier	\$368.41			\$368.41	\$73.24
60-1399-02	Cable Cubby 202 US	\$311.27			\$311.27	\$61.88
EVID C8.2	8" Coaxial speaker with horn loaded Ti coated tweeter - complete with back can enclosure, tile rails	\$349.17			\$349.17	\$77.13
535-2000-251	THIN PROFILE WALL MNT PR60/HD EAGLE EYE	\$155.71			\$155.71	\$30.96
OFRB-8	OVER FLOOR RACEWAY BASE	\$12.64			\$12.64	\$2.51
OFRC-8	OVER FLOOR RACEWAY COVER	\$22.84			\$22.84	\$4.54
OFR48-2	OVER FLOOR RCWY 2GANG BOX	\$124.67			\$124.67	\$24.78
OFR10A	OVER FLR RCWY ENT END FIT	\$79.43			\$79.43	\$15.79
OFR47-D	OFR DUPLEX PLATE	\$24.84			\$24.84	\$4.94
OFR47-B	OFR BLANK DEVICE PLATE	\$24.84			\$24.84	\$4.94
LTM1U	Micro-Adjust Tilt Wall Mount, Large	\$259.71			\$259.71	\$51.63
LTM1U	Micro-Adjust Tilt Wall Mount, Large	\$259.71			\$259.71	\$51.63
535-2000-251	THIN PROFILE WALL MNT PR60/HD EAGLE EYE	\$155.71			\$155.71	\$30.96
60-1399-02	Cable Cubby 202 US	\$311.27			\$311.27	\$61.88
HD-EXT3-C-B_SYSTEM	4K HDMI® over HDBaseT® Extender w/IR & RS-232, Black; includes HD-RX3-C-B and HD-TX3-C-B	\$754.15			\$754.15	\$149.93
70-1080-03	CableCover Small	\$98.00			\$98.00	\$19.48
56783	6FT HDMI HS W ETHERNET CB	\$7.50			\$7.50	\$1.49
56782	3FT HDMI HS W ETHERNET CB	\$6.25			\$6.25	\$1.24
50611	12ft High Speed HDMI Cabl	\$11.50			\$11.50	\$2.29
50612	15ft High Speed HDMI Cabl	\$14.65			\$14.65	\$2.91
60-1483-01	SW2 HD 4K	\$398.68			\$398.68	\$79.26
CP3N	3-Series Control System®	\$1,960.78			\$1,960.78	\$389.80
DCI2 300	DCI2 300 Amplifier	\$965.28			\$965.28	\$191.90
EVU-1082/95-WHT	SINGLE 8-IN, TWO-WAY, WHITE	\$535.45			\$535.45	\$106.45
PolycomC8	Polycom C8 Soundstructure	\$5,429.85			\$5,429.85	\$1,079.45
MX418/C	Cardioid-18" Gooseneck Condenser Microphone, Attached Preamp with XLR, Shock Mount, Flange Mount, Sn	\$248.88			\$248.88	\$49.48
SLX24/SM58-H19	Includes SLX2/SM58 Handheld Transmitter with SM58 Microphone	\$641.15			\$641.15	\$127.46
PT-RZ570WU	5,000 Lumens, WUXGA Resolution (1,920 x 1,200), 1DLP Laser Projector	\$5,681.75			\$5,681.75	\$1,129.53
RPMA324	RPA ELITE, KEY A, INCL SLM324, BLK	\$211.75			\$211.75	\$42.10
CMA330	OFFSET FIXED CEILING PLATE 1-1/2 NPT	\$51.85			\$51.85	\$10.31
20892L	COSMO 123D 65X104NPA MW	\$1,217.20			\$1,217.20	\$241.98
2457-25646-001	245725646001 Waltha to RJ45 Adapter	\$46.69			\$46.69	\$9.28
PolycomMinidin	Polycom serial to mini din	\$75.41			\$75.41	\$14.99
PM-436	36" Wide Podium	\$2,064.85			\$2,064.85	\$410.49
Cast- PR	Premium caster upgrade (4 casters)	\$67.87			\$67.87	\$13.49
Keyboard	Keyboard slide	\$127.84			\$127.84	\$25.41
SMCBLWELL	Small brushed aluminum cable well	\$239.85			\$239.85	\$47.68
QFAN	Quiet cooling fan (50CFM)	\$90.49			\$90.49	\$17.99
RR-12	12RU Rack Rails (pair)	\$67.87			\$67.87	\$13.49
SH-SIDE	flip up side shel	\$128.20			\$128.20	\$25.49
RCIAL170pw	1 af170PW 1 Gang White Plate with HDMI	\$28.00			\$28.00	\$5.57
60-1271-12	1 DTP HDMI 4K 230 Tx	\$354.45			\$354.45	\$70.46
60-1271-13	1 DTP HDMI 4K 230 Rx	\$354.45			\$354.45	\$70.46
CBLHD30	CBLHD30 HDMI Cable 30ft	\$112.18			\$112.18	\$22.30
TX-70A	25 V, 70 V, 100 V Input Interface - Unbal. Line Out	\$49.75			\$49.75	\$9.89
60-1449-01	MPA 601-70V, Amplifier	\$369.55			\$369.55	\$73.47

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
UN43NU7100FXZA	43IN 7100 FLAT 4K UHD SMARTTV HDR 120 MR	\$555.47			\$555.47	\$110.43
WMN550M/ZA	MINI WALL MOUNT 32IN-65IN SAMSUNG TVS MOST B-K SERIES	\$55.58			\$55.58	\$11.05
WMN8000SXK/ZA	LARGE SIZE BRACKET WALL MOUNT MNT 2016 78IN & 88IN SAMSUNG TV	\$145.00			\$145.00	\$28.83
UN55NU7100FXZA	55IN 7100 FLAT 4K UHD SMARTTV MNTR HDR 120 MR	\$647.77			\$647.77	\$128.78
UN65NU7100FXZA	65IN 7100 FLAT 4K UHD SMARTTV HDR 120 MR	\$1,222.76			\$1,222.76	\$270.11
K46153	UNIVERSAL TILT WALL MOUNT 42IN-71IN TAA	\$129.50			\$129.50	\$25.74
ATA-112	10lb Universal top shelf (medium)	\$39.00			\$39.00	\$7.75
42525	7M SELECT HDMI HS W ENET	\$31.00			\$31.00	\$6.16
41350	HDMI M to VGA F Dongle w/	\$28.00			\$28.00	\$5.57
UN75NU8000FXZA	75IN 8000 FLAT 4K UHD SMARTTV ULTRA SLIM ARRAYIN HDR PLUSIN 240MR	\$2,954.12			\$2,954.12	\$587.28
PN-LE901	90IN LCD 1920X1080 5000:1 HDMI 3YR WARR RS232 USB TAA COMPLIANT	\$5,893.41			\$5,893.41	\$1,171.61
PAC716	VC Camera Shelf	\$109.44			\$109.44	\$21.76
FCA500	Lower Component VC Shelf	\$80.56			\$80.56	\$16.02
LTM1U	Fusion Large Height Adjustable Tilt Wall Mount Display	\$276.78			\$276.78	\$55.02
XTM1U	MICRO-ADJUST TILT WALL MOUNT. X-LARGE	\$327.94			\$327.94	\$65.19
CBLHD20	Crestron CBHD20 HDMI Cable 20ft	\$62.50			\$62.50	\$12.43
PCT2785	PLANAR TOUCH SCREENS Planar Helium PCT2785 27" LCD Touchscreen Monitor - 16:9 - 12 ms - Projected Capacitive - Multi-touch Screen - 1920 x 1080...	\$553.00			\$553.00	\$109.94
997-8286-00	Planar Touch Screen 22IN IPS MULTI-TOUCH PCT2235 PRO-CAP EDGE-LIT BLACK	\$209.99			\$209.99	\$41.75
PN-LE701	70"LED HDTV,1080p,thin profile with tuner and RS232C, 3HDMI inputs	\$2,625.88			\$2,625.88	\$522.02
PN-LE801	80"LED HDTV,1080p,120HZ,240Aquomotion,WiFi,Smart,3-HDMI,1-USB,MHL,RS-232	\$5,630.00			\$5,630.00	\$1,119.24
60-1480-01	1 DA2 HD 4K 2 Output	\$552.89			\$552.89	\$109.91
56783	6 FT HDMI HS W Ethernet CB	\$7.76			\$7.76	\$1.54
DR-PCM-H15M+	HDMI Male to HDMI Male Plenum (15m or 50' Cable)	\$321.88			\$321.88	\$63.99
LPAUB	Large FUSION Cart Manual Adjustable, BLK	\$943.50			\$943.50	\$187.57

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
CP-3905-HS=	Cisco Unified SIP Phone 3905, Charcoal, Standard Headset	\$38.61	\$36.50	\$75.11	\$15.39
CP-8831-K9=	Cisco Unified IP Conference Phone 8831 Base & Controller	\$700.05	\$204.40	\$904.45	\$178.02
Conference Accessories					
CP-MIC-WIRED-S=	Wired Microphone Accessories for 8831 Conference Phone	\$136.50		\$136.50	\$25.91
CP-8831-MIC-WIRLS	Wireless Microphone Kit for 8831 Conference phone	\$253.50		\$253.50	\$253.50
CP-8831-DC-CBL=	Cisco 8831 Daisy Chain Cable	\$78.00		\$78.00	\$14.80
CP-8831-MIC-WLS=	Cisco 8831 Wireless Microphone Kit	\$253.50		\$253.50	\$48.11
CP-8831-DC-K9=	Cisco 8831 Daisy Chain Kit for North America Includes Spare CP-8831-DC-CBL	\$546.00		\$546.00	\$103.63
CTS-MIC-TABL20=	Cisco TelePresence Table Microphone 20	\$182.52		\$182.52	
69xx Series Phone Accessories – Basic					
CP-6901-C-K9=	Cisco UC Phone 6901, Charcoal, Standard handset	\$42.90	\$29.20	\$72.10	\$14.59
88xx Series Cisco IP Phones					
CP-8811-K9	Cisco IP Phone 8811 Series	\$173.55	\$58.40	\$231.95	\$45.84
CP-8832-K9	Cisco IP Phone 8832 Series (includes CP-8832-POE cable)	\$670.80		\$670.80	\$127.32
CP-8841-K9	Cisco IP Phone 8841 Series	\$200.85	\$62.05	\$262.90	\$51.83
CP-8845-K9	Cisco IP Phone 8845 Series	\$224.25	\$90.00	\$314.25	\$62.44
CP-8851-K9	Cisco IP Phone 8851 Series	\$239.85	\$109.50	\$349.35	\$69.71
CP-8861-K9	Cisco IP Phone 8861 Series	\$278.85	\$120.00	\$398.85	\$79.43
CP-8865-K9	Cisco IP Phone 8865 Series	\$310.05	\$78.20	\$388.25	\$76.12
CP-7861-WMK=	Spare Wallmount Kit for Cisco UC Phone 7861	\$33.15		\$33.15	\$6.59
CP-7800-WMK=	Spare Wallmount Kit for Cisco IP Phone 7800	\$29.25		\$29.25	\$5.81
CP-7811-WMK=	Spare Wallmount Kit for Cisco IP Phone 7811	\$29.25		\$29.25	\$5.81



Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
CP-PWR-8821-NA	Cisco 8821 Power Supply for North America	\$17.55		\$17.55	\$3.33
CP-BATT-8821	Cisco 8821 Battery, Extended	\$37.05		\$37.05	\$7.03
CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide - Required for the 8832 Phone	\$48.75		\$48.75	\$9.25
CP-89/9900-HS-C=	Spare Handset for 8900 or 9900 Series, Charcoal, Standard	\$9.75	-	\$9.75	\$9.75
CP-89/9900-HS-CL=	Spare Handset for 8900 or 9900 Series, Charcoal, Slimline	\$9.75	-	\$9.75	\$1.85
CP-DX-HS=	Spare Handset for 8800 and DX650 Series, Charcoal, Slimline	\$9.75	-	\$9.75	\$9.75
CP-89/9900-LK-K-C=	Locking Wallmount Kit for 8900 or 9900 with KEM Charcoal	\$37.05	-	\$37.05	\$7.03
CP-89/9900-LWMK-C=	Locking Wallmount Kit for 8900 and 9900 Series, Charcoal	\$29.25	-	\$29.25	\$5.55
CP-894X-FS=	Replacement Footstand for 8941 and 8945 Series IP Phones	N/A	-	\$11.70	\$2.22
CP-BEKEM=	Cisco Unified IP Color Key Expansion Module, Charcoal 8851,8861, & 8865	\$191.10	\$29.20	\$220.30	\$42.72
CP-8800-V-KEM=	8800 Series Video KEM, 28 Button	\$202.80		\$220.30	\$42.72
CP-HANDSET-STD-C=	Handset for 8941,8945, Cius Phones, Standard, Phantom Grey	\$9.75	-	\$9.75	\$1.85
CP-HS-CORD-C-EN40=	ENHANCED CHARCOAL GREY HANDSET CORD 40 PACK	\$312.00	-	\$312.00	\$59.22
CAB-PRES-2HDMI-GR	Presentation cable 8m GREY HDMI 1.4b (W/Repeater)	\$44.55		\$44.55	\$8.46
CTS-CAM-P40=	Cisco TelePresence Precision 40 TTC8-05 Video Conferencing Camera - 60 fps - HDMI - 1920 x 1080 Video - Auto/Manual - 2x Digital Zoom 8X ZOOM	\$4,434.18		\$44.55	\$841.61
CP-CAM-C=	Cisco IP Camera for 9900 series phone, Charcoal Gray	\$99.45		\$312.00	\$18.88

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Miscellaneous Items					
84693-01	Plantronics CS540 Headset - Mono - Black, Silver - Wireless - DECT - 350 ft - Over-the-head, Over-the-ear, Behind-the-neck - Monaural - Semi-open - Noise Cancelling Microphone	\$214.00		\$214.00	\$40.62
86180-01	Spare Battery C540	\$28.00		\$28.00	\$28.00
11049.00	CyberData Push Button	\$346.00			\$71.24
APC-82	Plantronics EHS Cable APC-82	\$90.00		\$90.00	\$90.00
CP-PWR-CUBE-4=	IP Phone power transformer for the 89/9900 phone series	\$25.35	-	\$25.35	\$4.81
CP-PWR-CUBE-3=	IP Phone power transformer for the 69/7900 phone series	\$17.55	-	\$17.55	\$3.33
CP-PWR-CUBE-6=	IP Phone power transformer for the DX70/DX80 series	\$15.60		\$15.60	\$2.96
CP-PWR-CORD-NA=	Standard 3-prong electric power cable	\$3.90	-	\$3.90	\$0.74
38350-13	APC-43 Electronic Hook Switch (7861)	\$51.43		\$51.43	\$9.76
202578-01	EHS Cable APU-72 (8851)	\$51.81	-	\$51.81	\$9.83
88011-99	GN1200 SMARTCORD 6FT COIL CORD HEADSET DIRECT CONNECT PHONE CORD	\$20.89		\$20.89	\$3.96
2520206	JABRA SUPERVISOR CORD WITH MUTE	\$23.15	-	\$23.15	\$4.39
USB32HD4K	USB VIDEO CARD USB 3.0 TO HDMI GRAPHICS ADAPTER 4K	\$84.37	-	\$202.52	\$16.01

Important Notes:

- There is a minimum \$20,000.00 business value required for Lease equipment. Sales tax and freight are not included in these prices.
- The Discounted Smartnet Annual Price is calculated on a 5-year discount.
- For every power cube (AC adapter) add the power cord (CP-PWR-CORD-NA=).The desktop or laptop spare power cords can substitute for this item.







Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Jabra Head Sets – Corded					
1983-820-105 BIZ 1920 Mono NC	Single Ear	\$49.95		\$49.95	\$9.48
1989-820-105 BIZ 1925 Duo NC	Dual Ear	\$75.95		\$75.95	\$75.95
2303-820-105 BIZ 2320 QD Mono NC	Single Ear	\$108.00		\$108.00	\$20.50
2309-820-105 BIZ 2325 QD Duo NC	Dual Ear	\$135.00		\$135.00	\$135.00
2403-320-105 BIZ 2400 Mono Headband, Omni	Single Ear	\$169.00		\$169.00	\$32.08
2403-700-105 BIZ 2400 Mono Headband UNC	Single Ear	\$229.00		\$229.00	\$43.46
Jabra Head Sets – Cordless					
920-65-508-105 Jabra PRO 920	Single Ear	\$271.00		\$271.00	\$51.44
9450-65-507-105 Jabra PRO™ 9450	Single Ear	\$339.00		\$339.00	\$64.34
9460-65-707-105 Jabra PRO 9460 Mono	Single Ear	\$379.95		\$379.95	\$72.11
9460-69-707-105 Jabra PRO 9460 Duo	Dual Ear	\$399.95		\$399.95	\$75.91
01-0369	Jabra GN1000 Headset Lifter for GN Wireless Office Headset	\$51.00			\$9.68
920-65-508-105-N	Jabra Pro 920 Mono Wireless Headset System	\$177.00			\$33.59
Jabra Head Sets – Bluetooth					
5578-230-109	Jabra STEALTH UC	\$104.00		\$104.00	\$19.74
6670-904-105	Jabra MOTION OFFICE UC	\$380.00		\$380.00	\$72.12
LH7358	JABRA PRO 920 WL HEADSET DECT	\$176.15		\$176.15	\$33.43
ZZ1584	JABRA LINK 14201-43	\$32.63		\$32.63	\$6.19

NGTS Recommended SIP Options				
	Acme 3820 250 Users	Singlewire Informacast Paging Gateway	Zone2C Paging Device	CyberData Push Button
Purchase Price	\$24,141.00	\$477.00	\$600.00	\$346.00
+ 1 Year Net-Gold Maintenance Cost	\$9,002.50	N/A	N/A	N/A
Total Purchase Price:	\$33,143.50	\$477.00	\$600.00	\$346.00
FMV Annual Lease Payment (Includes: 1 Yr Net-Gold/Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	\$6,959.28	\$98.21	\$123.54	\$71.24
Features				
Product Information	<ul style="list-style-type: none"> • Multi-processor architecture • Basic & advanced function NIUs • Supports up to 8,000 signaled sessions • High availability, redundant components • NEBS compliant • FIPS 140-2 certification <p>Includes hardware acceleration options for encryption, transcoding and QoS measurement.</p>	Gateway appliance that enables Informacast messages to be transported across the WAN and delivered as Multicast to LAN	Zone Controller (Singlewire) <ul style="list-style-type: none"> • IP Endpoint with Analog Audio Out • Provides an IP endpoint to drive an analog paging system • Local Mic Input, as well as GPIO Trigger Capabilities. • PoE and SIP Enabled • For use with Singlewire Informacast Software 	The SIP-enabled IP Call Button is a Power over Ethernet (PoE 802.3af) device that can be mounted under a desk or in a discrete location.
IP hard phones register to the gateway.	N/A	N/A		N/A
700012909	N/A	N/A	ZONEC-2-IC	11049
If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of limited access to features of the Communication Manager software.	N/A	N/A		N/A
Gateway Connectivity	N/A	N/A		N/A

Product	Product Description	Purchase Price	1 Year Net-Gold Maintenance Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
SIP Managed Service Hardware Options					
ACME 3840 – 250 Users					
NNSD3820-250	Net-Net 3820 SD, up to 250 sessions	\$21,939.00	\$9,002.50	\$30,941.50	\$30,941.50
SB3800-BASE-ESA	Net-Net 3800 Enterprise Software application, lawful				
NN-UP-PS-AC	300 watt AC power supply				
NN3820-PS-AC	AC Power option (single supply)	\$622.00			
NN-ND-M4	NIU W/4 10/100/100 ETHERNET				
NN3800-CAB-AC	AC power cord, C-13 socket to NEMA 5-15P plug for 5-15 recep				
700012909	Add 250 sessions of (1) core feature group item. Must specify	\$1,580.00			
FG-COR-LB	LOAD BALANCING FEATURE GROUP				
FG-COR-RIG	ROUTING FEATURE GROUP				
NN-3800-BR19	Mounting brackets for front/ rear or center mount 19"wide ra				
FG-BASE-PROT-ESA	SIP and H. 323 Base				
SER-GOLDAP-PCT	Net-Gold service plan (Tier 1 thru Tier 4 Services for End User)				
Singlewire Informacast Paging Gateway					
IPTA-PG-APL	Paging Gateway Hardware Appliance - One per remote site (typically)	\$477.00	N/A		\$98.21
O11280	Singlewire InformaCast Paging Adapter	\$265.45			\$54.66
Fax 2 Mail					
500-200-001	Open Text One Time Domain Authentication Level Set Up	\$ 550.00		\$ 550.00	\$ 109.34

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Medium Site – 250 Users					
C2951-CME-SRST/K9	2951 UC Bundle w/ PVDM3-32 FL-CME-SRST-25 UC License PAK	\$9,330.75	\$3,504.00	\$12,834.75	\$12,834.75
CON-SNT-2951CMST	SMARTNET 8X5XNBD 2951 Voice Bundle w/ UC License PAK				
S2951UK9-15104M	Cisco 2951 IOS UNIVERSAL				
VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)				
PVDM3-32U128	PVDM3 32-channel to 128-channel factory upgrade				
700012909	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
MEM-2951-512U4GB	512MB to 4GB DRAM Upgrade (2 2GB DIMM) for Cisco 2951 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-2921-51-AC	Cisco 2921/2951 AC Power Supply				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
SL-29-IPB-K9	IP Base License for Cisco 2901-2951				

Product	Product Description	Purchase Price	Total Purchase Price	FMV Annual Lease Payment (Hardware only)
Survivability Managed Service Hardware Options				
Cisco 2960				
C1-C2960X-24PD-L	Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base	1,792.05	1,792.05	1,792.05
CAB-AC15A-90L-USA	15A AC Pwr Cord, right-angle (United States) (bundle option)	0.00	0.00	0.00
C1FPCAT29001K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 8/24 Port	78.00	78.00	78.00
CON-ECMUS-C1FPC291	SOLN SUPP SWSS Cisco ONE Foundation Lite Perpetual - Ca	38.00	38.00	38.00
C1-PI-LFAS-2K3K-K9	Cisco ONE PI Device License for LF & AS for Cat 2k, 3k	0.00	0.00	0.00
C1-ISE-BASE-24P	Cisco ONE Identity Services Engine 50 EndPoint Base Lic	0.00	0.00	0.00
C1F1VCAT29001-03	Tracker PID v03 Fnd Perpetual CAT29001 - no delivery	0.00	0.00	0.00

NGTS Recommended Survivability Options						
	Cisco ISR 4321 Unified Communication Bundle Router Rack Mountable	Cisco 2911 50 Users Small Site	Cisco 2951 250 Users Medium Site	Cisco 3925E 1,350 Users Large Site	Cisco 3945E 1,500 Users Enterprise Site	Cisco 3925E with UCS C220 1,501+ Users Enterprise Plus Site
Purchase Price	\$3,059.55	\$4,514.25	\$9,330.75	\$23,791.95	\$26,022.75	\$11,339.25
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$3,815.00	\$1,606.00	\$3,504.00	\$5,292.50	\$1,606.00	\$11,339.25
Total Purchase Price:	\$6,874.55	\$6,120.25	\$12,834.75	\$29,084.45	\$27,628.75	\$22,678.50
FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	\$1,455.72	\$1,284.25	\$2,695.24	\$6,067.88	\$6,067.88	\$1,340.39
Features						
Product Information	Integrated Services Router	Based on the Cisco 2911 voice gateway	Based on the Cisco 2951 voice gateway	Based on the Cisco 3925E voice gateway	Based on the Cisco 3945E voice gateway	Based on the Cisco 3925E voice gateway and a Cisco 7835 Communications Manager Subscriber
IP hard phones register to the gateway.	IP hard phones register to the Communications Manager.	Yes	Yes	Yes	Yes	IP hard phones register to the Communications Manager.
700012909	Yes	Yes	Yes	Yes	Yes	Yes
If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of limited access to features of the Communication Manager software.	If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of full access to all features (including mobility) of the Communication Manager software.	Yes	Yes	Yes	Yes	If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of full access to all features (including mobility) of the Communication Manager software.
Gateway Connectivity	Interfaces: (4) T1 Interfaces	Interfaces: (2) T1 Interfaces and a 4 port FXO.	Interfaces: (2) T1 Interfaces and a 4 port FXO.	Interfaces: (2) T1 Interfaces and a 4 port FXO.	Interfaces: (4) T1 Interfaces	Interfaces: (4) T1 Interfaces

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Small Site – 5 Users					
ISR4321-V/K9	Cisco ISR 4321 Bundle w/UC License, CUBE-10	\$3,059.55	2,078.70	\$5,138.25	\$3,059.55
ISR4321-V/K9	Cisco ISR 4321 Bundle, w/UC License, CUBE-10				
CON-SSSNT-ISR4321V	SOLN SUPP 8X5XNBD Cisco ISR 4321 Bundle w/UC License CUBE-				
SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series				
SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series				
PWR-4320-AC	AC Power Supply for Cisco ISR 4320				
CAB-AC-C5	AC Power Cord, Type C5, US, Canada				
MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)				
MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)				
FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions				
SISR4300UK9-316S	Cisco ISR 4300 Series IOS XE Universal				
FL-SRST	Cisco Survivable Remote Site Telephony (SRST) License				
FL-CME-SRST-5	SRST-5 Seat License (CME uses CUCME Phone License ONLY)				
NIM-4FXO	4-port Network Interface Module - FXO (Universal)				
NIM-2FXO	2-port Network Interface Module - FXO (Universal)				
CTBS/Configuration	Router setup				




Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Large Site – 1350 Users					
C3925E-CME-SRST/K9	3925E UC Bundle w/ PVDM3-64 FL-CME-SRST-25 UC License PAK	\$23,791.95	\$5,292.50	\$29,084.45	\$23,791.95
CON-SNT-3925ECST	SMARTNET 8X5XNBD 3925E VoiceBun w/PVDM3-64FL-CME-SRST-25				
PVDM3-64U256	PVDM3 64-channel to 256-channel factory upgrade				
FL-SRST	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
700012909	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
PWR-3900-AC/2	Cisco 3925/3945 AC Power Supply (Secondary PS)				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
C3900-SPE200/K9	Cisco Services Performance Engine 200 for Cisco 3925E				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VWIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Enterprise Site – 1500 Users					
C3945E-CME-SRST/K9	3945E UC Bundle w/ PVDM3-64 FL-CME-SRST-25 UC License PAK	\$26,022.75	\$6,478.75	\$32,501.50	\$26,022.75
CON-SNT-3945ECST	SMARTNET 8X5XNBD 3945E VoiceBun w/PVDM3-64FL-CME-SRST-25				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
	Cisco 3925/3945 AC Power Supply (Secondary PS)				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
700012909	Cisco Services Performance Engine 250 for Cisco 3945E ISR				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
PVDM3-64U256	PVDM3 64-channel to 256-channel factory upgrade				
FL-SRST	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
MEM-3900-1GU2GB	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Enterprise Plus Site - 1501 Users					
CISCO3925E-V/K9	Cisco 3925E UC Bundle PVD3-64 UC License PAK	\$11,339.25	\$5,292.50	\$16,631.75	\$11,339.25
CON-SNT-3925EV	SMARTNET 8X5XNBD Cisco 3925E Voice BunPVD3-64UC Lic Pk				
PVD3-64U256	PVD3 64-channel to 256-channel factory upgrade				
MEM-3900-1GU2GB	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
700012909	Cisco 3925/3945 AC Power Supply (Secondary PS)				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
C3900-SPE200/K9	Cisco Services Performance Engine 200 for Cisco 3925E				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
UCUCS-EZ-C220M3S					
UCUCS-EZ-C220M3S	UCS C220 M3 SFF dual-4-core/3.3 GHz 64 GB RAM 8x300 GB 15K	\$8,422.83	\$959.95	\$9,382.78	\$8,422.83
CON-SNT-UC220M3S	SMARTNET 8X5XNBD UCS C220 M3 Server				
CAB-9K12A-NA	Power Cord 125VAC 13A NEMA 5-15 Plug North America				
UCS-CPU-E5-2643	3.30 GHz E5-2643/130W 4C/10MB Cache/DDR3 1600MHz				
UCS-HDD300GI2F105	300GB 6Gb SAS 15K RPM SFF HDD/hot plug/drive sled mounted				
UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v				
700012909	MegaRAID 9266CV-8i w/TFM + Super Cap				
UCSC-HS-C220M3	Heat Sink for UCS C220 M3 Rack Server				
UCSC-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter				
UCSC-PSU-650W	650W power supply for C-series rack servers				
UCSC-SD-16G-C220	16GB SD Card Module for C220 servers				
UCSC-RAIL1	Rail Kit for C220 C22 C24 rack servers				
Acme Encryption Cards					
NN-N-G4E-R	NIU with (4) 1000 Mbps Ethernet fiber/copper ports w/Enhanced	\$63,000.00		\$63,000.00	\$12,971.70
NN-FUP-SSM2-R	Secure services module - high speed (one per system max.), Field Upgrade	\$9,800.00		\$9,800.00	\$2,017.82
NN-O-GEIC-CT-HA	1000BaseT copper transceiver (one per port)	\$1,200.00		\$1,200.00	\$247.08
B58121	Oracle Premier Support for Systems -3 Years	\$51,840.00		\$51,840.00	\$10,673.86
Accesaphones					
ARI-TEN-L-030	(1) AR Large (Registration)	\$49,450.00		\$49,450.00	\$10,181.76
ARU-TEN-L-030	(1) AR Large (Support)	\$5,495.00		\$5,495.00	\$1,131.42
TRAINING	(1) Full Day Remote Train the Trainer	\$1,660.00		\$1,660.00	\$341.79

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
Miscellaneous Items					
VG 310 (Replaces VG224)					
VG310	Modular 24 FXS Port VoIP Gateway with PVD3M3-64	\$2,316.60	\$2,284.90	\$2,326.60	\$2,316.60
SVG3XUK9-15403M	Cisco VG3X0 UNIVERSAL				
MEM-CF-256MB	256MB Compact Flash for Cisco 1900 2900 3900 ISR				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
SL-VG3X0-UC-K9	Cisco VG3X0 Unified Communications License				
HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR				
SL-VG3X0-IPB-K9	Cisco VG3X0 IP Base License				
VG202XM					
VG202XM	Cisco VG202XM Analog Voice Gateway	\$409.50	\$0.00	\$409.50	\$84.32
VG204XM					
VG204XM	Cisco VG204XM Analog Voice Gateway Includes: VG20X Series IOS ADVANCED IP AC PWR Cord Yellow Cable for Ethernet Straight PWR SPL 30 Watt AC	\$643.50	\$0.00	\$563.66	\$132.50
Network Cables					
31341	Blue Ethernet Cat6 Ethernet Cable 5'	\$1.55		\$1.55	\$0.32
27142	Blue Ethernet Cat6 Ethernet Cable 7'	\$1.93		\$1.93	\$0.40
27144	Blue Ethernet Cat6 Ethernet Cable 14'	\$3.25		\$3.25	\$0.67
22015	Blue Ethernet Cat6 Ethernet Cable 15'	\$3.33		\$3.33	\$0.69
03979	Blue Ethernet Cat6 Ethernet Cable 20'	\$4.45		\$4.45	\$0.92
33165	Fiber Patch cable LC/ST 3 Meters duplex Orange 62.5/125	\$8.40		\$8.40	\$1.73
33174	Fiber Patch cable LC/LC 3 Meters duplex Orange 62.5/125	\$8.83		\$8.83	\$1.82

NGTS Recommended			
	Cisco DX-70	Cisco DX-80	EX90
Purchase Price	\$1,072.50	\$1,556.10	\$5,019.30
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$0.00	\$0.00	\$3,003.57
Total Purchase Price:	\$1,072.50	\$1,556.10	\$8,022.87
FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	\$213.21	\$309.35	\$1,661.33
Features			
Display	14 inch (0.58m) LCD monitor	23-inch (0.58m) LCD monitor	24-in. LCD monitor, Dual display
700012909			Two stereo front speakers • Integrated full-range microphone
Video	Resolution: 1920 x 1080 (16:9)	Resolution: 1920 x 1080 (16:9)	Cisco TelePresence PrecisionHD design • Resolutions: 1080p30 and 720p60
Premium Resolution	Yes	Yes	Yes
Bluetooth	Yes	Yes	Yes
Multiway			No
Power	N/A	N/A	Separate
Slots	HDMI, One 3.5-mm line-in jack for PC or other audio source; 3 high-speed USB 2.0 ports; one 3.5 mm jack for headset		HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset
Control	Cisco AnyConnect Secure Mobility Client		Cisco TelePresence Touch 8
Stand	N/A	N/A	N/A
**Polycom is the state standard for video endpoints, and this pricing is made available for non-state agency use only.			