NGTS Recommended	Conference Station 8832	Midrange 8841	Midrange 8845	Midrange 8861	High-end 8865	Midrange 8851
Purchase Price	$670.80	$200.85	$224.25	$278.85	$310.05	$239.85
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	$374.00	$72.25	$76.50	$102.00	$106.25	$85.00
Total Purchase Price:	**$1,044.80**	**$273.10**	**$300.75**	**$380.85**	**$416.30**	**$324.85**
FMV Annual Lease Payment as of 9/13/2019 (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	**$215.75**	**$54.03**	**$59.40**	**$75.38**	**$82.23**	**$64.23**
Features						
Part Number	**CP-8832-K9**	**CP-8841-K9=**	**CP-8845-K9=**	**CP-8861-K9=**	**CP-8865-K9=**	**CP-8851-K9=**
Integral Switch		10/100/1000	10/100/1000	10/100/1000	10/100/1000	10/100/1000
Display	480x128-pixel color LCD	Widewscreen VGA (800x480 Pixel)24-bit color 5"	Widewscreen VGA (800x480 Pixel)24-bit color 5"	Widewscreen WVGA (800x480 Pixel)24-bit color 5"	Digital, 24-bit graphical backlit color, 5"	Digital, 24-bit graphical backlit color, 5"
700012909		No	No	No	No	Yes
Number of DNs supported	1	5	5	5	5	5
Programmable (line) keys	0	5	5	5-lighted	5-lighted	5-lighted
Programmable (soft) keys	4	5	5	4	4	4
Speakerphone	Yes	Yes	Yes	Yes	Yes	Yes
Headset Port	No	Yes	Yes		Yes, High-definition voice support	Yes, High-definition voice support
High-definition voice	Yes	Yes	Yes	Yes	Yes	Yes
4- or 5-way Navigation cluster	No	No	No		Yes	Yes
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	No	No	No	Planned 9.0(2) firmware	Planned 9.0(2) firmware	Planned 9.0(2) firmware
Extension Mobility	No	Yes	Yes	Yes	Yes	Yes
Supports Expansion Module	No	No	No	Supports 3	Supports 3	Supports 2
Unified Video Camera	No	No	Yes, Built-in	No	Supported	Supported
Power budget	8W/10.6W	3.84W	6.49W	15.4W	15.4W	15.4W
IEEE PoE Classification	Class 3	Class 2	Class 2	Class 3	Class 4	Class 4
Power - other	May alternatively use power cube	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector
***All leasing pricing is estimates. Final quotes will be provided to the end user before purchase						

NGTS Recommended	7945 SCCP/SIP phone, for DRC Only	7965 SCCP/SIP phone, for DRC Only	Expansion Module CP-BEKEM-C	Cisco Wireless IP Phone 8821 Bundle
Purchase Price	$263.25	$329.55	$204.75	$345.15
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	$36	$72.00	$29.20	$392.74
Total Purchase Price:	**$299.25**	**$401.55**	**$233.95**	**$737.89**
FMV Annual Lease Payment as of 9/13/19 (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	**$57.86**	**$78.37**	**$45.27**	**$152.11**

8821
Total Price
$345.15

+ 5 Year Smartnet ($339.30)

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Features

Part Number	CP-7945G/ End of Life	CP-7965G/ End of Life	CP-BEKEM-/ End of Life	CP-8821-K9-BUN
Integral Switch	10/100/1000	10/100/1000	N/A	N/A
Display	321x240 16-bit graphical backlit color, 5"	321x240 16-bit graphical backlit color, 5"	4.3 Graphical color display, 16-bit 480 x272 pixel, backlit	Digital, 16-bit graphical backlit color, 2"
700012909	No	Yes	Physical Buttons	No
Number of DNs supported	2	6	36 Lines	6
Programmable (line) keys	2-lighted	6-lighted	18	N/A
Programmable (soft) keys	4	4	N/A	2
Speakerphone	Yes	Yes	N/A	Yes
Headset Port	Yes, High-definition voice support	Yes, High-definition voice support	N/A	
High-definition voice	Yes	Yes	N/A	Yes
4- or 5-way Navigation cluster	Yes	Yes	N/A	
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	Planned 9.0(2) firmware	Planned 9.0(2) firmware	N/A	Bluetooth 4.0 Handsfree
Extension Mobility	Yes	Yes	N/A	Yes
Supports Expansion Module	No	No	N/A	No
Unified Video Camera	No	No	N/A	No
Power budget	15.4W	15.4W	The 802.3AF power, module requires cube power (4)	N/A
IEEE PoE Classification	Class 3	Class 3	Class 3	N/A
Power - Other	Power cube 3, power injector	Power cube 3, power injector	Power cube 4, power injector	Standard or Extended battery

NGTS Recommended	Basic 7821	Basic 7841	Basic 7861	Conference Station 7832
Purchase Price	$99.45	$142.35	$154.05	$388.05
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	$42.50	$42.50	$42.50	$352.00
Total Purchase Price:	$141.95	$184.85	$196.55	$374.00
FMV Annual Lease Payment as of 9/13/2019 (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	$28.24	$36.37	$38.59	$154.74

Features

Part Number	CP-7821-K9=	CP-7841-K9=	CP-7861-K9=	CP-7832-K9=
Integral Switch	10/100	10/100/1000	10/100	100/1000
Display	396 x 162 pixel (3.5 in. / 89 mm)	396 x 162 pixel (3.5 in. / 89 mm)	396 x 162 pixel (3.5 in. / 89 mm)	384x128 (W x H) monochrome display
Touchscreen	No	No	No	No
Number of DNs supported	2	4	4	1
Programmable (line) keys	2	4	16	1
Programmable (soft) keys	4	4	4	4
Speakerphone	Yes	Yes	Yes	Yes
Headset Port	Yes	Yes	Yes	No
High-definition voice	Yes	Yes	Yes	No
4- or 5-way Navigation cluster	No	No	No	No
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	Yes	Yes	Yes	No
Extension Mobility	No	No	No	No
Supports Expansion Module	No	No	No	No
Unified Video Camera	No	No	No	No
Power budget	3.84W	3.84W	3.84W	3.84W
IEEE PoE Classification	Class 1	Class 1	Class 1	Class 1
Power - Other	Power Cube 3, Power Injector	Power Cube 3, Power Injector	Power Cube 3, Power Injector	May also use Power Injector

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual Lease Payment as of 9/13/19, 5 Yr term (Hardware plus Smartnet)
2200-66070-019	Skype for Business/O365/Lync Edition RealPresence Trio 8800 conf. phone with Polycom UCS SfB Lic., built-in Wi-Fi, Bluetooth and NFC. 802.af/at PoE. NO PWR KIT. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB cable	$992.45			$992.45	$197.10
4870-66070-112	Premier, One Year, RealPresence Trio 8800 IP Conference Phone		$36.00		$36.00	$7.94
4870-66070-312	Premier, Three Year, RealPresence Trio 8800 IP Conference Phone			$150.00	$150.00	$33.10
7200-25500-019	RealPresence Trio 8800 Collaboration Kit, 802.3af/at PoE. Incl. Trio 8800, Trio Visual+, Logitech Webcam C930e. Ships with Ethernet cables (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI cable, VESA mount.NO POWER KIT. Maint Cont Reqd.	$1,675.29			$1,675.29	$332.72
4870-23450-112	Premier, One Year, RealPresence Trio 8800 Collaboration Kit		$58.00		$58.00	$12.80
4870-66070-312	UPGRADE Premier Three Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase			$110.00	$110.00	$24.27
7200-26560-001	RealPresence Trio Visual+ Collaboration Kit, 802.3af PoE. Incl. Trio Visual+, Logitech Webcam C930e. Ships with 4.5m/15ft Ethernet cable, 1.8m HDMI cable and VESA compliant mount and Setup Sheet. NO POWER KIT.	$677.00			$677.00	$134.45
2200-66700-025	Trio 8500 Conference Phone PoE Audio Only	$600.00			$600.00	$119.16
4870-66700-112	Premier, 1Y, RP Trio 8500 IP Conf Phone		$38.00		$38.00	$8.39
4870-66700-312	Premier, 3Y, RP Trio 8500 IP Conf Phone			$105.00	$105.00	$23.17
C132-2	Installation at $175/hr	$175.00			$175.00	
C-110-23	CBTS Video Service Implementation	$399.00			$399.00	
EV EVID	EV EVID C8.2 Ceiling Speakers (Pair)	$349.17			$349.17	$69.35
PRXMP9X12	Middle Atlantic PRXMP9X12 Proximity Mounting Plate 9x12 Inches Vaddio 535-2000-221 Wall Mount for EagleEye Camera Extron 60144109 MPA601 Legrand Wiremold OFRBC8 Over the Floor Raceway Base and Cover 8 ft Price per foot sold 8ft sections Legrand Wiremold OFR10A Over the Floor Raceway Entrance End Fitting	$49.00			$49.00	$10.81
OFR10A	Legrand Wiremold OFR10A Over the Floor Raceway Entrance End Fitting	$75.00			$75.00	$16.55
MPA601	Extron 60144109 MPA601	$314.10			$314.10	$62.36
2201-52757-001	RealPresence Group Series Remote Control for use with Group Series codecs. Includes 1 USB rechargeable battery.	$239.00			$239.00	$47.47
4870-23450-100	UPGRADE Premier One Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase		$24.00		$24.00	$5.30
5150-65082-001	Group Series 1080p HD License-1080 encode/decode for people and content. Valid for Group 3x0, 500, 550, 700.	$1,266.76			$1,266.76	$251.58
4870-76400-402	DMAVE-1 Node, 50 Calls (P/N: 5230-76400-650)	$2,472.00			$2,472.00	$545.50
4870-51113-081	RA_50_149_PLCM_ANALYTICS_1Y (P/N: 4870-51113-081) 1 Year Renewal	$8,953.00			$8,953.00	$1,779.86
7200-85830-001	Polycom Studio: Audio/Video USB Soundbar, with auto-track 120-deg FOV 4K Camera, USB stereo speakerphone, BT speakerphone, Wi-Fi device management, remote, Cable: 5m USB Type-A to Type-C, Power: AMER-Type B, NEMA 5-15	$887.00			$887.00	$176.16
4870-85830-112	Premier, One Year, Polycom Studio: A/V USB Soundbar, autotrack 120 FOV 4K Cam, USB stereo, BT spkrphones, remote, and WiFi device management	$95.00			$95.00	$20.96

Product Number	Description	Purchase Price	Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Video Media Carts – 55 Inch					
7200-64910-001	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle.	$16,240.60		**$16,240.60**	**$3,225.45**
4870-64910-112	Premier, One Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display		$2,935.00	**$2,935.00**	**$647.67**
4870-64910-312	Premier, Three Year, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera		$7,927.70	**$7,927.70**	**$1,749.41**
Video Media Carts – License Options					
5150-65081-001	Group Series Multipoint License-6-way on Group 500 or 8-way on Group 700. Both support 4-way HD continuous presence.	$2,317.70		**$2,317.70**	**$511.45**
5150-65083-001	Group Series Lync Interop License. Enables MSFT Lync (2010&2013) & AV MCU interop. Valid for all RP Group Series products.	$768.00		**$768.00**	**$169.48**
Polycom RealPresence VideoProtect 500					
7200-64890-001	Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)	$8,369.99		**$8,369.99**	**$1,662.31**
4870-64890-112	Premier, One Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"		$1,483.00	**$1,483.00**	**$327.26**
4870-64890-312	Premier, Three Year, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"		$4,007.00	**$4,007.00**	**$884.23**
Group 310-720 Series					
7200-65320-001	RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	$2,398.82		$2,242.90	**$476.42**
4870-65320-112	Premier, One Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera		$367.40	$367.40	**$81.07**
4870-65320-312	Premier, Three Year, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera		$977.00	$977.00	**$215.60**
7200-65340-001	RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$3,879.70		$3,879.70	**$770.52**
4870-65340-112	Premier, One Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera		$897.00	$897.00	**$197.94**
4870-65340-312	Premier, Three Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera		$1,797.40	$1,797.40	**$396.63**

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Polycom RealPresence 500-720p 12X Camera						
7200-64250-001	Polycom RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL, Cables: 2 HDMI 1.8m, 1 CA	$6,868.96			$6,868.96	$1,364.20
4870-64250-112	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-12X camera		$1,330.78		$1,330.78	$293.66
4870-64250-312	Premier,Three Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-12X camera			$3,529.90	$3,529.90	$778.95
Polycom RealPresence 500-720p 4X Camera						
7200-64510-001	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4X camera, mic array, univ. remote, NTSC/PAL, Cables: 2 HDMI 1.8m, 1 CAT	$5,384.50			$5,384.50	$1,069.38
4870-64510-112	Premier, One Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-4X camera		$1,139.00		$1,139.00	$251.34
4870-64510-312	Premier,Three Year, RealPresence Group 500-720p: Group 500 HD codec, Eagle EyeIV-12X camera			$3,078.90	$3,078.90	$679.42
Polycom VisualPro Codec -12x						
7200-85460-001	Trio VisualPro Collaboration Kit with EEIV 12x: VisualPro codec, EagleEyeIV-4x camera. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd.	$4,480.48			$4,480.48	$889.84
4870-85460-112	Partner Premier, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-12x camera.		$659.34		$659.34	$145.50
736.4						
7200-85480-001	Trio VisualPro Collaboration Kit with EEIV 4x: VisualPro codec, EagleEyeIV-4x camera. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd.	$3,707.86			$3,707.86	$736.40
4870-85860-112	Partner Premier, One Year, Trio VisualPro Collaboration Kit: HD codec, EEIV-4x camera.		$545.68		$545.68	$120.42
1,893.87						
7200-64270-001	RealPresence Group700-720p: Group 700 HD codec, EagleEyeIV-12X camera, mic array, univ. remote, NTSC/PAL, Cables: 1 HDMI 1.8m, 1 CAT	$9,535.90			$9,535.90	$382.74
4870-64270-112	Premier, One Year, RealPresence Group 700-720p: Group 700 HD codec, Eagle EyeIV-12X camera		$1,734.43		$1,734.43	$382.74
4870-64270-312	Premier,Three Year, RealPresence Group 700-720p: Group 700 HD codec, Eagle EyeIV-12X camera			$4,544.10	$4,544.10	$1,002.75
2215-10445-001	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15	$22.00			$22.00	$4.37
Polycom RealPresence Room Mic Array						
2215-63885-001	RealPresence Room Mic Array: Contains one Microphone Array and one 7.6m/25'Clink 2 cable. Compatible with Group Serios and SoundStrRealPresence Group700-720p: Group 700 HD codec, EagleEyeIV-12X camera, mic array, univ. remote, NTSC/PAL, Cables: 1 HDMI 1.8m, 1 CAT	$564.34			$564.34	$112.08
220-61730-002	UC Board Sensor+stylus bundle. Compatible with Group Series 300, 500, 550 & 700 running software revision 4.1.3 or later	$1,830.41			$1,830.41	$363.53
Polycom Pano Wireless Presentation System						
7200-84685-001	Polycom Pano. Wireless Presentation System. 4K 60fps RGB444 output, HDMI IN 4K 30fps, Miracast, Airplay, App, Cloud Casting, Touch. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 USB Type-B 2m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	$1,756.47			$1,756.47	$348.84
4870-84685-112	Premier, One Year, Polycom Pano Wireless Presentation System		$293.48		$293.48	$64.76
4870-84685-312	Premier, Three Year, Polycom Pano Wireless Presentation System			$792.39	$792.39	$174.86

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
	Polycom EagleEye Producer for EagleEye IV					
2215-69791-001	EagleEye producer for EagleEye IV Camera - For all Group Series running 4.2 or later, Includes EagleEye producer system, 1 mini-HDCI	$1,330.56			$1,330.56	$264.25
4870-69747-112	Premier, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera		$277.50		$277.50	$61.24
4870-69747-312	Premier,Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera			$534.58	$534.58	$117.97
	Polycom EagleEye Producer for EagleEye III					
2215-69777-001	EagleEye Producer for EagleEye III camera - for all Group Series running or later, Includes EagleEye Producer system, 1 HDCI to	$1,336.20			$1,336.20	$265.37
4870-69747-112	Premier, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera		$277.50		$197.46	$61.24
4870-69747-312	Premier,Three Year, EagleEye Producer for EagleEye IV or EagleEye III camera			$550.00	$550.00	$121.37
	Polycom EagleEye Director II					
7230-69421-001	EagleEye Director II with 1-EagleEye IV-12x camera, power supply & NA power cord. Requires HDCI input on codec, RP Group series systems with software v6.1 or later and 1 additional EagleEye IV-12x camera. Maintenance Contract Required	$ 8,554.85			$ 8,554.85	$1,699.03
4870-69424-112	Premier, One Year, EagleEye Director II.		$ 1,190.00		$1,190.00	$262.60
4870-69424-312	Premier, Three Year, EagleEye Director II with 1 or 2 EagleEye IV-12v cameras.			$3,207.60	$3,207.60	$707.82
7230-69420-001	EagleEye Director II with 2-EagleEye IV-12x cameras, power supply & NA power cord. Requires HDCI input on codec and RP Group series systems with software v6.1 or later. Maintenance Contract Required	$ 10,693.85			$ 10,693.85	$2,123.84
4870-00980-112	Premier, One Year, EagleEye Director		$ 677.47		$677.47	$149.50
4870-00980-312	Premier, Three Year, EagleEye Director			$1,730.77	$1,730.77	$381.93
	Universal & Polycom EagleEye Mounting Bracket					
2215-68675-001	Universal Camera Mounting for EagleEye IV-12x&4x. Mounts on the wall/other flat surfaces over 6.5in dep or flat screen	$133.10			$133.10	$29.37
2342-65920-001	EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom	$44.87			$44.87	$9.90
2215-65169-001	Mounting bracket for RealPresence Group 300 & 500. Allows EagleEye camera and codec to be mounted together Recommends use of 2215-68675-001	$90.65			$90.65	$20.00
	Polycom EagleEye MSR 12x Camera w/USB 2.0 interface					
7230-60896-001	EagleEye MSR Camera, 12x zoom with USB2.0 interface, 1 remote, 1 USB 2.0 5m cable, power supply & NA power cord. Compatible with MSR Skype Room System only.	$ 1,070.00			$1,070.00	$212.51
7230-61960-001	Polycom EagleEye IV HDCI camera for use with Polycom MSR Series, certified Skype for Business Room System docks and Polycom Trio 8800.	$1,070.00			$1,070.00	$212.51
4870-60896-112	Premier, One Year, EagleEye MSR Camera, 12x zoom with USB2.0 interface		$125.00		$125.00	$27.58
4870-60896-312	Premier, Three Year, EagleEye MSR Camera, 12x zoom with USB2.0 interface			$342.39	$342.39	$75.56
2215-61727-001	Camera Mounting for EEIV USB 20mm-80mm	$ 144.00			$144.00	$31.78
7230-63695-001	Polycom EagleEye USB 4k Sensor with 5X Digital Zoom,Dual Built in Mics, With wide field of view and intelligent framing, Compatible with the Polycom Trio 8800	$ 603.61			$603.61	
	Polycom Visual Plus					
2200-21540-001	RealPresence Trio Visual + 802.3af	$ 442.22			$442.22	$87.83
2215-61727-001	Camera Mounting for EEIV USB 20mm-80mm	$ 137.45			$137.45	$30.33
	Polycom VOX Wireless					
2200-49000-025	VoxBox Speakerphone for PC/Mac-based UC softphone applications and mobile devices with built-in Bluetooth 4.0 and USB 2.0. Ships with a carrying case, 1.2m/4ft USB Cable and 3m/10ft USB with security loop. DOES NOT INCLUDE AC ADAPTER.	$ 245.00			$245.00	$48.66

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
RP Medialign 270						
7230-84820-001	RP Medialign Rev2-270. Includes:GS 500 (7200-64250-001 with EEIV), 2-70" 1080 LED displays, speaker, RP Touch, EE Director II w/ 1 EE IV, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle.(Maintenance Contract Reqd)	$59,811.76			$59,811.76	$11,878.85
4870-84820-112	Premier, One Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.		$8,021.73		$8,021.73	$1,770.16
4870-84820-312	Premier, Three Year, RP Medialign Rev2-270. Incl:GS500 (7200-64250-101) w/EEIV, 2-70" 1080 LED disp, speaker, RPTouch, EE Director II w/1 EE IV, tabletop content interface, 1080 & S4B licenses, stand.			$21,658.69	$21,658.69	$4,779.44
4870-24060-112	Premier, One Year, RP Medialign 270.		$8,109.89		$8,109.89	$1,789.72
4870-24060-312	Premier, Three Year, RP Medialign 270.			$21,896.70	$21,896.70	$4,831.97
RP Medialign 170						
7230-84830-001	RP Medialign Rev2-170. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle. (Maintenance Contract Required)	$38,541.17			$38,541.17	$7,654.43
4870-84830-112	Premier, One Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses		$5,086.95		$5,086.95	$1,122.54
4870-84830-312	Premier, Three Year, RP Medialign Rev2-170. Incl:GS500 (7200-64250-101) w/EEIV-12x, 1-70" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B licenses			$13,734.78	$13,734.78	$3,030.87
4870-24030-112	Premier, One Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand		$5,142.86		$5,086.95	$1,134.88
4870-24030-312	Premier, Three Year, RP Medialign 170. Includes: GS 500 w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand			$13,885.70	$13,885.70	$3,064.17

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
RP Medialign 155						
7230-23790-001	RP Medialign 155. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-55" 1080 LED displays, speaker, RP Touch, EE Producer, table top con	$15,835.50			$15,835.50	$3,144.99
4870-23790-112	Premier, One Year, RP Medialign 155. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-55" 1080 LED displays, speaker, RP Touch, EE Producer, table top con		$2,673.00		$2,673.00	$589.85
4870-23790-312	Premier, Three Year, RP Medialign 155. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-55" 1080 LED displays, speaker, RP Touch, EE Producer, table top con			$7,217.10	$7,217.10	$1,592.60
RP Medialign 255						
7230-84860-001	RP Medialign Rev2-255.Includes:GS 500 (7200-64250-001 with EEIV), 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle.(Maintenance Contract Reqd)	$37,929.00			$37,929.00	$7,532.85
4870-84860-112	Premier, One Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses		$5,200.00		$5,200.00	$1,147.49
4870-84860-312	Premier, Three Year, RP Medialign Rev2-255. Includes: GS 500 (7200-64250-012) w/EEIV-12x, 2-55" 1080 LED disp, speaker, RPTouch, EE Producer, tabletop content interface, 1080 & S4B Licenses			$14,040.00	$14,040.00	$3,098.22
7230-84800-001	RP Medialign Rev2 -255 slimline kits, for use on Medialign Rev2 - 255 only. Includes: wall brackets & free stand (retain for future use) replacement base.	$1,882.00			$1,882.00	$373.77
4870-23860-112	Premier, One Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand		$5,142.86		$5,200.00	$1,147.49
4870-23860-312	Premier, Three Year, RP Medialign 255. Includes: GS 500 w/EEIV-12x, 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 & S4B licenses, and stand			$13,885.71	$14,040.00	$3,098.22
Media Center						
7200-67264-001	Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	$30,387.05			$30,387.05	$6,034.99
4870-67264-112	Premier, One Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays		$4,813.04		$4,813.04	$1,062.10
4870-67264-312	Premier, Three Year, Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays			$12,996.74	$12,996.74	$2,868.00
2675-52709-001	Caster kit for RealPresence Group Series Media Centers. Supported on dual 43", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4" casters.	$235.95			$235.95	$52.07
Harman Media Suite						
HMS-CS-PL-01	Media Suite - Concurrent User License, Perpetual (Maintenance Contract Required) (upto 500)		$63.75		$63.75	$14.07
HMS-CS-SUPP-09-M	Advantage Software Service , Media Suite - Concurrent Stream License, Perpetual - Term 1 Year, Upto 500		$6.60		$6.60	$1.46

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Polycom Renewal Maintenance						
4877-64510-513	P001 Group 500,720,EE4-4X (P/N: 7200-64510-001) 1 Year Renewal		$1,213.00		$1,213.00	$250.74
4877-00380-513	HDX 8000,XL,N,EN RM,NA PC (P/N: 7200-26030-001) 1 Year Renewal		$1,506.00		$1,506.00	$332.33
4877-71830-513	RPCS1830,NO LIC (P/N: 2200-71830-000) 1 Year Renewal		$3,022.00		$3,022.00	$666.87
5230-51112-422	CLARITI,15-49 USERS,TERM (P/N: 5230-51112-000) 1 Year Renewal		$1,272.05		$1,272.05	$280.70
4870-64250-801	Service re-activation fee, Group 500 720p EE IV, for product less than one year out of support coverage		$576.00		$576.00	$127.11
4870-63430-112	P001 Group 500,720,GSA (P/N: G7200-63430-001) 1 Year Renewal includes: 4870-63430-801		$1,860.00		$1,860.00	$410.45
4870-69747-160	Partner Premier, One Year, EagleEye Producer for EagleEye IV or EagleEye III camera 1 year Maintenance		$197.46		$197.46	$43.57
Elevator Phones						
2100-956BL	Elevator Phone Bundle - IP Elevator Phone Flush Mount Model Includes IP Interface 2100-VoIP, Battery Back up RP7700100	$415.00			$415.00	$82.42
Laser Projector						
PANA-PT-RZ570WU	5,000 Lumens, WUXGA Resolution (1,920 x 1,200), 1DLP Laser Projector	$3,915.96			$3,915.96	$805.41
CHIE-RPMAUW	UNIVERSAL RPMA	$199.74			$199.74	$44.08
CHIE-SLB324	SLB324, CUSTOM, BLK	$120.17			$120.17	$26.52
CHIE-CMS440	8" CEILING PLATE WITH ONE SLOT	$104.74			$104.74	$23.11

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
RealPresence Trio 8800 IP Conference						
2200-66070-001	RealPresence Trio 8800 IP conference phone	$992.45			$992.45	$197.10
4870-66070-112	Premier, 1yr, RP Trio 8800		$38.00		$38.00	$8.39
2200-23809-002	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m pl	$1,110.90			$1,110.90	$220.63
2215-64200-001	EagleEye Digital Extender, extend the EagleEye IV or EagleEye Acoustic (sans audio) cameras up to 100m from the codec via customer p	$1,567.00			$1,567.00	$311.21
8200-84190-001	Polycom RealPresence Touch with silver trim for use with Group Series models. Requires PoE network connection or optional external p	$1,361.51			$1,361.51	$270.40
4870-84910-112	Premier, One Year, RealPresence Touch with silver trim		$206.67		$206.67	$45.61
4870-84910-312	Premier, Three Year, RealPresence Touch with silver trim			$555.00	$555.00	$122.47
8200-64350-001	EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series softwa	$3,085.17			$3,085.17	$612.73
2200-23810-002	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For u	$1,110.90			$1,110.90	$220.63
4870-66070-312	UPGRADE Premier Three Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase			$110.00	$110.00	$24.27
4870-23450-802	Service Reactivation Fee, RealPresence Trio 8800 Collaboration Kit, for product more than one year out of support coverage		$55.00		$55.00	$12.14
7200-26560-001	RealPresence Trio Visual+ Collaboration Kit, 802.3af PoE. Incl. Trio Visual+, Logitech Webcam C930e. Ships with 4.5m/15ft Ethernet cable, 1.8m HDMI cable and VESA compliant mount and Setup Sheet. NO POWER KIT. Maint Cont Reqd. 1 yr Premier for CALA.	$655.17			$655.17	$130.12
2200-65790-001	Expansion Microphone kit for RealPresence Trio 8800. Incl. two expansion microphones and two 2.1m/7ft cables.	$276.83			$276.83	$54.98
7200-23490-001	Power Kit for RealPresence Trio 8800 and Trio Visual+. Incl. 100-240V, 0.8A, 55V/36W, IEEE 802.3at compliant mid-span power injector	$128.75			$128.75	$25.57
7200-63550-001	RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN	$4,989.85			$4,989.85	$991.00
4870-63550-112	Premier, One Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote		$895.85		$895.85	$197.69
4870-63550-312	Premier, Three Year, Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote			$2,314.40	$2,314.40	$510.72
7200-52850-001	RealPresence Group Convene media dock.Includes:desk/tabletop stand,27" LED display,audio syst.,single power supply,cable management.	$1,792.85			$1,792.85	$356.07
4870-52850-112	Premier, One Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display		$236.78		$236.78	$52.25
4870-52850-312	Premier, Three Year, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display			$643.50	$643.50	$142.00
7200-85310-019	Skype for Business/O365/Lync Ed. RP Trio 8800 Collab. Kit,Polycom UCS SfB Lic.,802.3af/at PoE. Incl. Trio 8800,Trio Visual+,EagleEye Mini,network cables,USB and HDMI cable (1.8m),VESA mount NO PWR KIT. Incl 1yr Prem CALA,3yr PP China. Maint Cont Reqd	$1,675.29			$1,675.29	$344.56
4870-85310-112	Premier, One Year, RealPresence Trio 8800 Collaboration Kit.		$58.00		$58.00	$12.80
VRSS5000-6VE	Media Suite Virtual Edition - Records 6 SIP/H323 calls, up to 3 of which can be streamed live. Includes self-service recording, UGC.	$11,590.00			$11,590.00	$2,557.58
4870-01246-007	Remote Implementation, Media Suite Virtual Edition - Records up to 6 SIP/H323 calls, 3 of which can be streamed live. Includes self-	$5,456.75			$5,456.75	$1,204.15
SCT RC4-PRODUCER	SCT RC4-Producer Eagle Eye Producer Extender Kit	$2,119.00			$2,119.00	$435.82
SLX14/85-J3	Includes SLX1 and WL185 Microflex Cordoid Lavalier Microphone	$642.00			$642.00	$132.04
UA221	Passive Antenna Splitter/Combiner Kit Includes 2 Spitter.Combiners	$139.00			$139.00	$28.59
5150-69912-001	Media Suite Software license to enable H.323/SIP video call encryption on Media Suite (export rules apply).				$0.00	$0.00
4870-01246-312	Premier, Three Years, Media Suite Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams	$13,365.00			$13,365.00	$2,949.27

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AX104215	CAT6+ KeyConnect RJ45 Coupler, Black	$17.41			$17.41	$3.58
RVAMJKSME-S1	Shielded Keystone	$15.56			$15.56	$3.20
711	6FT CAT6A SNAGLESS STP CA	$12.09			$12.09	$2.49
54174	2m USB 3.0 A Male to B Male Cable (6.5ft)	$8.13			$8.13	$1.67
NAXD156	SurgeX SXDS156 DS Surge Protector Strip	$419.11			$419.11	$86.20
PAC260W	Digital media player, CPU and codec wall mount, black	$80.47			$80.47	$16.55
CBL-HD-6	Certified HDMI interface cable, 6 feet	$36.76			$36.76	$7.56
60-1271-12	DTP HDMI 4K 230 Tx	$354.45			$354.45	$72.90
60-1271-13	DTP HDMI 4K 230 Rx	$354.45			$354.45	$72.90
60-1457-02	IN1604 HD	$1,551.47			$1,551.47	$319.10
60-1471-12	USB Extender Plus T	$507.35			$507.35	$104.35
60-1471-13	USB Extender Plus R	$507.35			$507.35	$104.35
60-1481-01	DA4 HD 4K, 4 Output	$727.94			$727.94	$149.72
CSPR	Component storage panel for audio/video equipment independent of display mount	$139.71			$139.71	$28.73
XVAUB	X-Large Fusion video conferencig cart	$2,135.82			$2,135.82	$439.28
U1	1SP Rackshelf 11 DP	$39.05			$39.05	$8.03
60-1449-01	MPA 601-70V, Amplifier	$369.55			$369.55	$76.01
F1022424002'X2'	Acoustic Panel Broadway 2" Control Cube 24"x24"x2" Square	$622.70			$622.70	$128.07
55SM5KD-B	Commercial 65" Diagonal LED Backlit Flat LCD Monitor	$1,494.38			$1,494.38	$307.36
FCA112	Behind Display Device Box	$74.38			$74.38	$15.30
FCA106	Display Side Skirts	$83.54			$83.54	$17.18
HD-TXC-101-C-E	HDMI And RS232 Over Cat Cable Transmitter	$258.30			$258.30	$53.13
HD-RXC-101-C-E	HDMI And RS232 Over Cat Cable Receiver	$258.30			$258.30	$53.13
CEN-IO-COM-102	Com Port Module	$238.92			$238.92	$49.14
CEN-SW-POE-5	Control Switch	$259.55			$259.55	$53.38
PC-100	Rack Power Center	$454.21			$454.21	$93.42
PD-815SC-NS	Rack Power Strip	$67.87			$67.87	$13.96
UD2	Rack Drawer	$107.02			$107.02	$22.01
21 Space Rack	21 Space Equipment Rack, Black Wood, Locking Plexiglass Front Door	$602.53			$602.53	$123.92
MP7260	Keystone Jack Rack Plate	$10.17			$10.17	$2.09
F10110000024pack	Standard Impaler Surface mount impaler Hanging Pack of 24	$37.35			$37.35	$7.68

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EXTR-60-1483-01	SW2 HD 4K	$362.22			$362.22	$74.50
SAMS-BE82N	82"LFD LCD Display-TAA 4 HDMI, 2 USB, 300 nit 3840x2160	$3,781.65			$3,781.65	$777.79
EXTR-60-1271-12	DTP HDMI 4K 230 Tx	$333.81			$333.81	$68.66
C2G-56783	6FT HDMI HS W ETHERNET CB	$7.75			$7.75	$1.59
C2G-56784	10FT HDMI HS W ETHERNET C	$9.05			$9.05	$1.86
EXTR-60-1449-01	MPA 601-70V, Amplifier	$352.42			$352.42	$72.48
BOSC-EVID C8.2	8" Coaxial speaker PAIR with horn loaded Ti coated tweeter - complete with back can enclosure, tile	$334.00			$334.00	$68.70
C2G-50612	15ft High Speed HDMI Cabl	$12.97			$12.97	$2.67
CHIE-PDRUB	LARGE DUAL ARM W/ UNIVERSAL	$707.52			$707.52	$145.52
CHIE-CSPR	Component Storage Panel	$131.98			$131.98	$27.14
PNRUB	LFP FOUR ARM DUAL UNIVERSAL	$608.38			$608.38	$125.13
70-1080-02	CableCover Large	$92.33			$92.33	$18.99
232-ATSC 4K	Professional HD Cable TV Tuner, RS232 Controllable	$1,036.36			$1,036.36	$213.15
CP3N	Control Processor	$1,960.78			$1,960.78	$403.28
CEN-SW-POE-5	Control Switch	$262.50			$262.50	$53.99
CEN-IO-COM-102	RS232 Module	$241.64			$241.64	$49.70
TSW-1060-B-S	10" Diagonal Wall Mounted Touchpanel	$1,575.00			$1,575.00	$323.94
DM-MD8X8-CPU3	8x8 DigitalMedia Switcher	$2,821.59			$2,821.59	$580.33
DMC-4KZ-HD-DSP	HDMI Input Card	$653.08			$653.08	$134.32
DMC-4KZ-CO-HD	2-Channel DM Output Card	$849.01			$849.01	$174.62
DM-RMC-4K-SCALER-C	DM Receiver	$1,175.55			$1,175.55	$241.78
DM-PSU-8-PLUS	DM Power Supply	$787.50			$787.50	$161.97
CMS440	Above Tile Ceiling Plate	$109.03			$109.03	$22.43
CMA473	Above Tile Plenum Storage Box	$144.55			$144.55	$29.73
U2	Rack Shelf For Owner Furnished PC	$49.26			$49.26	$10.13
QFAN	Rack Fan	$90.49			$90.49	$18.61
HDF-RAMD	Right Angle HDMI Adapter	$7.94			$7.94	$1.63
B6-4K-2	HDMI Cable, 6'	$16.98			$16.98	$3.49
B6-4K-4	HDMI Cable, 12'	$29.77			$29.77	$6.12
UNIMUX-DVI-8HD	High Density Digital USB KVM Switch	$1,676.14			$1,676.14	$344.74
USB-HHEXT-10-MM	HDMI Male + USB Type A Male to HMDI Male Cable, 10'	$31.82			$31.82	$6.54
MK200	USB Mouse & Keyoard Combo	$42.05			$42.05	$8.65
C2 29341	USB Over Cat Cable Extension Kit	$125.00			$125.00	$25.71
MP7260	Keystone Jack Rack Plate	$11.64			$11.64	$2.39
RP2	Service Jack Rack Plate	$23.65			$23.65	$4.86
C254322	HDMI Adapter	$19.38			$19.38	$3.98
21 Space Rack	21 Space Equipment Rack, Black Wood, Locking PlexiglassFror	$609.38			$609.38	$125.33
56784	10FT HDMI HS W ETHERNET C	$9.50			$9.50	$1.95
VADDIO- 535-2000-250	THIN PROFILE WALL MNT PR60/HD EAGLE EYE	$158.88			$158.88	$32.68
EXTR-60-1421-13	DTP HDMI 4K 231 D- White	$481.00			$481.00	$98.93

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TS525TU	THIN SWING ARM (LARGE)	$467.14			$467.14	$96.08
CSPR	Component Storage Panel	$139.71			$139.71	$28.74
60-1449-01	MPA 601-70V, Amplifier	$368.41			$368.41	$75.77
60-1399-02	Cable Cubby 202 US	$311.27			$311.27	$64.02
EVID C8.2	8" Coaxial speaker with horn loaded Ti coated tweeter - complete with back can enclosure, tile rails	$349.17			$349.17	$71.82
OFRB-8	OVER FLOOR RACEWAY BASE	$12.64			$12.64	$2.60
OFRC-8	OVER FLOOR RACEWAY COVER	$22.84			$22.84	$4.70
OFR48-2	OVER FLOOR RCWY 2GANG BOX	$124.67			$124.67	$25.64
OFR10A	OVER FLR RCWY ENT END FIT	$79.43			$79.43	$16.34
OFR47-D	OFR DUPLEX PLATE	$24.84			$24.84	$5.11
OFR47-B	OFR BLANK DEVICE PLATE	$24.84			$24.84	$5.11
LTM1U	Micro-Adjust Tilt Wall Mount, Large	$259.71			$259.71	$53.42
60-1399-02	Cable Cubby 202 US	$311.27			$311.27	$64.02
HD-EXT3-C-B_SYSTEM	4K HDMI® over HDBaseT® Extender w/IR & RS-232, Black; includes HD-RX3-C-B and HD-TX3-C-B	$754.15			$754.15	$155.11
70-1080-03	CableCover Small	$98.00			$98.00	$20.16
56783	6FT HDMI HS W ETHERNET CB	$7.50			$7.50	$1.54
56782	3FT HDMI HS W ETHERNET CB	$6.25			$6.25	$1.29
50611	12ft High Speed HDMI Cabl	$11.50			$11.50	$2.37
50612	15ft High Speed HDMI Cabl	$14.65			$14.65	$3.01
60-1483-01	SW2 HD 4K	$398.68			$398.68	$82.00
CP3N	3-Series Control System®	$1,960.78			$1,960.78	$403.28
DCI2|300	DCi2|300 Amplifier	$965.28			$965.28	$198.53
EVU-1082/95-WHT	SINGLE 8-IN, TWO-WAY, WHITE	$535.45			$535.45	$110.13
PolycomC8	Polycom C8 Soundstructure	$5,429.85			$5,429.85	$1,116.78
MX418/C	Cardioid-18" Gooseneck Condenser Microphone, Attached Preamp with XLR, Shock Mount, Flange Mount, Sn	$248.88			$248.88	$51.19
SLX24/SM58-H19	Includes SLX2/SM58 Handheld Transmitter with SM58 Microphone	$641.15			$641.15	$131.87
PT-RZ570WU	5,000 Lumens, WUXGA Resolution (1,920 x 1,200), 1DLP Laser Projector	$5,681.75			$5,681.75	$1,168.59
RPMA324	RPA ELITE, KEY A, INCL SLM324, BLK	$211.75			$211.75	$43.55
CMA330	OFFSET FIXED CEILING PLATE 1-1/2 NPT	$51.85			$51.85	$10.66
20892L	COSMO 123D 65X104NPA MW	$1,217.20			$1,217.20	$250.35
2457-25646-001	245725646001 Waltha to RJ45 Adapter	$46.69			$46.69	$9.60
2457-20202-003	USB 2.0 Cable for RP Trio 8800 w/latch	$16.76			$16.76	$3.45
PolycomMinidin	Polycom serial to mini din	$75.41			$75.41	$15.51
PM-436	36" Wide Podium	$2,064.85			$2,064.85	$424.69
Cast- PR	Premium caster upgrade (4 casters)	$67.87			$67.87	$13.96
Keyboard	Keyboard slide	$127.84			$127.84	$26.29
SMCBLWELL	Small brushed aluminum cable well	$239.85			$239.85	$49.33
QFAN	Quiet cooling fan (50CFM)	$90.49			$90.49	$18.61
RR-12	12RU Rack Rails (pair)	$67.87			$67.87	$13.96
SH-SIDE	flip up side shel	$128.20			$128.20	$26.37
RCIAL170pw	1 al170PW 1 Gang White Plate with HDMI	$28.00			$28.00	$5.76
CBLHD30	CBLHD30 HDMI Cable 30ft				$0.00	$0.00
TX-70A	25 V, 70 V, 100 V Input Interface - Unbal. Line Out	$49.75			$49.75	$10.23
60-1449-01	MPA 601-70V, Amplifier	$369.55			$369.55	$76.01

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
UN43NU7100FXZA	43IN 7100 FLAT 4K UHD SMARTTV HDR 120 MR	$555.47			$555.47	$114.25
WMN550M/ZA	MINI WALL MOUNT 32IN-65IN SAMSUNG TVS MOST B-K SERIES	$55.58			$55.58	$11.43
WMN8000SXK/ZA	LARGE SIZE BRACKET WALL MOUNT MNT 2016 78IN & 88IN SAMSUNG TV	$145.00			$145.00	$29.82
UN55RU7100FXZA	55IN 7100 FLAT 4K UHD SMARTTV MNTR HDR 120 MR	$647.77			$647.77	$133.23
UN65NU7100FXZA	65IN 7100 FLAT 4K UHD SMARTTV HDR 120 MR	$1,222.76			$1,222.76	$251.49
LG 55UT640S0UA	55 IN LCD TV 3840X2160 UHD TAA SIMPLE EDITOR SMART WIFI HDMI 3YR	$873.14			$873.14	$179.58
LG 65UT640S0UA	65 IN LCD TV 3840X2160 UHD TAA SIMPLE EDITOR SMART WIFI HDMI 3YR	$1,036.13			$1,036.13	$213.11
K46153	UNIVERSAL TILT WALL MOUNT 42IN-71IN TAA	$129.50			$129.50	$26.63
ATA-112	10lb Universal top shelf (medium)	$39.00			$39.00	$8.02
42525	7M SELECT HDMI HS W ENET	$31.00			$31.00	$6.38
41350	HDMI M to VGA F Dongle w/	$28.00			$28.00	$5.76
UN75NU8000FXZA	75IN 8000 FLAT 4K UHD SMARTTV ULTRA SLIM ARRAYIN HDR PLUSIN 240MR	$2,954.12			$2,954.12	$607.59
PN-LE901	90IN LCD 1920X1080 5000:1 HDMI 3YR WARR RS232 USB TAA COMPLIANT	$5,893.41			$5,893.41	$1,212.12
PAC716	VC Camera Shelf	$109.44			$109.44	$22.51
FCA500	Lower Component VC Shelf	$80.56			$80.56	$16.57
LTM1U	Fusion Large Height Adjustable Tilt Wall Mount Display	$276.78			$276.78	$56.93
XTM1U	MICRO-ADJUST TILT WALL MOUNT. X-LARGE	$327.94			$327.94	$67.45
CBLHD20	Crestron CBHD20 HDMI Cable 20ft	$62.50			$62.50	$12.85
PCT2785	PLANAR TOUCH SCREENS Planar Helium PCT2785 27" LCD Touchscreen Monitor - 16:9 - 12 ms - Projected Capacitive - Multi-touch Screen - 1920 x 108...	$553.00			$553.00	$113.74
997-8286-00	Planar Touch Screen 22IN IPS MULTI-TOUCH PCT2235 PRO-CAP EDGE-LIT BLACK	$209.99			$209.99	$43.19
PN-LE701	70"LED HDTV,1080p,thin profile with tuner and RS232C, 3HDMI inputs	$2,625.88			$2,625.88	$540.08
PN-LE801	80"LED HDTV,1080p,120HZ,240Aquomotion,WiFi,Smart,3-HDMI,1-USB,MHL,RS-232	$5,630.00			$5,630.00	$1,157.94
60-1480-01	1 DA2 HD 4K 2 Output	$552.89			$552.89	$113.72
56783	6 FT HDMI HS W Ethernet CB	$7.76			$7.76	$1.60
DR-PCM-H15M+	HDMI Male to HDMI Male Plenum (15m or 50' Cable)	$321.88			$321.88	$66.20
LPAUB	Large FUSION Cart Manual Adjustable, BLK	$943.50			$943.50	$194.05
CBL-HD-20	Crestron® Certified HDMI® Interface Cable, 20 ft	$76.11			76.11	$15.65
MPAUB	MEDIU FUSION CART MANUAL ADJUST, BLK	$916.25			916.25	$188.45
FHB3034	6MM, EXTRA DEPTH: LG WITH MEDIA PLAYER	$9.10			$9.10	$1.87

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
CP-3905-HS=	Cisco Unified SIP Phone 3905, Charcoal, Standard Headset	$38.61	$36.50	$75.11	$15.37
Conference Accessories					
CTS-MIC-TABL20=	Cisco TelePresence Table Microphone 20	$182.52		$182.52	$36.25
69xx Series Phone Accessories – Basic					
CP-6901-C-K9=	Cisco UC Phone 6901, Charcoal, Standard handset	$42.90	$29.20	$72.10	$14.57
88xx Series Cisco IP Phones					
CP-8811-K9	Cisco IP Phone 8811 Series	$173.55	$58.40	$231.95	$45.80
CON-SNT-CP8811K9	SNTC-8X5XNBD Cisco IP Phone 8811 Series	$68.00		$68.00	$15.01
CP-8832-MIC-WLS	Cisco 8832 Wireless Microhphone	$273.00		$273.00	$51.76
CP-HOLSTER-8821=	Cisco 8821 Belt Holster with Belt and Pocket Clip	$19.50		$19.50	$3.70
CP-ADA-C-6900=	ADA Charcoal Non-Locking Wall Mount Kit for 6900 Series	$31.20		$31.20	$5.92
CP-8821-K9-BUN	WRLS IP Phone 8821 World Mode w/battery power adapter	$345.15		$345.15	$65.44
CP-DSKCH-8821-BUN	Desktop Charger for wrls IP Phone 8821 w power adapter	$79.95		$79.95	$15.16
CP-7861-WMK=	Spare Wallmount Kit for Cisco UC Phone 7861	$35.14		$35.14	$6.66
CP-7800-WMK=	Spare Wallmount Kit for Cisco IP Phone 7800	$31.20		$31.20	$5.92
CP-7811-WMK=	Spare Wallmount Kit for Cisco IP Phone 7811	$31.20		$31.20	$5.92
CP-8831-K9=	Cisco 8831 Base/Control Panel	$700.05		$700.05	$132.74
CON-SNT-CP8831K9	SNTC-8X5XNBD Cisco 8831 IP Confer Phone w/ controller	$238.00		$238.00	$52.52
CP-8831-DCU-S	Spare Cisco 8831 Display Control Unit (DCU)	$134.55		$134.55	$25.51
CP-MIC-WIRED-S=	Cisco 8831 Wired Microphone Kit	$136.50		$136.50	$25.88
CP-PWR-DC7925G-NA=	Cisco 7925G Desk Top Charger Power Supply For North America	$17.55		$17.55	$3.33
CP-DSKCH-7925G-RF	Cisco 7925G Desk Top Charger REMANUFACTURED	$39.78		$39.78	$7.54
CON-SNT-CP7821K9	SNTC-8X5XNBD Cisco UC Phone 7821	$3.90		$3.90	$0.86
CP-PWR-DC8821-NA	Cisco 8821 Desk Top Charger Power Supply	$21.84		$21.84	$4.14
CP-MCHGR-8821-BUN	Cisco 8821 Multi-Charger, Power Supply, AC Power Cord	$329.55		$329.55	$62.49
CP-MCHGR-8821-WMK=	Cisco 8821 Multi-charger Wall Mount Kit	$16.77		$16.77	$3.18
CI821BCN	DOCK-IN-CASE FOR CISCO 8821 BACK OPEN SILICONE CASE ONLY CLEAR	$48.14		$48.14	$9.90
CI821BCL	DOCK-IN-CASE FOR CISCO 8821 BACK OPEN SILICONE CASE ONLY BLUE	$48.14		$48.14	$9.90
CI821BCD	DOCK-IN-CASE FOR CISCO 8821 BACK OPEN SILICONE CASE ONLY RED	$48.14		$48.14	$9.90
CI821RTB	ZCOVER CASE HOLSTER FOR CISCO 8821 HOLSTER ONLY W/FIXED CLIP	$33.21		$33.21	$6.83

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
CP-PWR-8821-NA	Cisco 8821 Power Supply for North America	$19.50		$19.50	$3.70
CP-BATT-8821	Cisco 8821 Battery, Extended	$37.05		$37.05	$7.03
CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide - Required for the 8832 Phone	$48.75		$48.75	$9.24
CP-89/9900-HS-C=	Spare Handset for 8900 or 9900 Series, Charcoal, Standard	$9.75	-	$9.75	$1.85
CP-89/9900-HS-CL=	Spare Handset for 8900 or 9900 Series, Charcoal, Slimline	$9.75	-	$9.75	$1.85
CP-DX-HS=	Spare Handset for 8800 and DX650 Series, Charcoal, Slimline	$9.75	-	$9.75	$1.85
CP-89/9900-LK-K-C=	Locking Wallmount Kit for 8900 or 9900 with KEM Charcoal	$37.05	-	$37.05	$7.03
CP-89/9900-LWMK-C=	Locking Wallmount Kit for 8900 and 9900 Series, Charcoal	$29.25	-	$29.25	$5.55
CP-894X-FS=	Replacement Footstand for 8941 and 8945 Series IP Phones	N/A	-	$11.70	$2.41
CP-BEKEM=	Cisco Unified IP Color Key Expansion Module, Charcoal 8851,8861, & 8865	$204.75	$29.20	$220.30	$45.27
CP-8800-V-KEM=	8800 Series Video KEM, 28 Button	$202.80		$220.30	$38.45
CP-HANDSET-STD-C=	Handset for 8941,8945, Cius Phones, Standard, Phantom Grey	$9.75	-	$9.75	$1.85
CP-HS-CORD-C-EN40=	ENHANCED CHARCOAL GREY HANDSET CORD 40 PACK	$312.00	-	$312.00	$59.16
CAB-PRES-2HDMI-GR	Presentation cable 8m GREY HDMI 1.4b (W/Repeater)	$44.55		$44.55	$8.45
CTS-CAM-P40=	Cisco TelePresence Precision 40 TTC8-05 Video Conferencing Camera - 60 fps - HDMI - 1920 x 1080 Video - Auto/Manual - 2x Digital Zoom 8X ZOOM	$4,434.18		$4,434.18	$840.76
CP-CAM-C=	Cisco IP Camera for 9900 series phone, Charcoal Gray	$99.45		$312.00	$18.86
ATA191-K9	2-Port Analog Telephone Adapter	$127.14		$127.14	$24.11
ATA191-3PW-K9	2-Port Analog Telephone Adapter for Multiplatform	$56.55		$56.55	$10.72
10-3434	10' stick surface mount cable channel white	$30.28		$30.28	$5.74
20-3331	One gang surface mount box- White	$7.60		$7.60	$1.44
121212	20 Pack Cable Chanel right angle adapters	$38.31		$38.31	$7.26
234411	20 pack Cable channel couplers	$38.72		$38.72	$7.34

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
	Miscellaneous Items				
84693-01	Plantronics CS540 Headset - Mono - Black, Silver - Wireless - DECT - 350 ft - Over-the-head, Over-the-ear, Behind-the-neck - Monaural - Semi-open - Noise Cancelling Microphone	$214.00		$214.00	$44.01
86180-01	Spare Battery C540	$28.00		$28.00	$5.76
11049.00	CyberData Push Button	$346.00			$71.16
APC-82	Plantronics EHS Cable APC-82	$90.00		$90.00	$18.51
CP-PWR-CUBE-4=	Cisco CP-PWR-Cube-4 Unified Ip Endpoint Power Cube 4: 48V; 0.917A; 47-63Hz; 100-240V~0.8A	$27.30	-	$25.35	$5.18
CP-PWR-CUBE-3=	IP Phone power transformer for the 69/7900 phone series	$19.50	-	$17.55	$3.70
CP-PWR-CUBE-6=	IP Phone power transformer for the DX70/DX80 series	$15.60		$15.60	$2.96
CP-PWR-CORD-NA=	Standard 3-prong electric power cable	$3.90	-	$3.90	$0.74
38350-13	APC-43 Electronic Hook Switch (7861)	$51.43		$51.43	$9.75
202578-01	EHS Cable APU-72 (8851)	$51.81	-	$51.81	$9.82

Important Notes:
- *There is a minimum $20,000.00 business value required for Lease equipment. Sales tax and freight are not included in these prices.*
- *The Discounted Smartnet Annual Price is calculated on a 5-year discount.*
- *For every power cube (AC adapter) add the power cord (CP-PWR-CORD-NA=).The desktop or laptop spare power cords can substitute for this item.*

NGTS Recommended SIP Options	Acme 3820 250 Users	Zone2C Paging Device	CyberData Push Button
Purchase Price	$24,141.00	$600.00	$346.00
+ 1 Year Net-Gold Maintenance Cost	$9,002.50	N/A	N/A
Total Purchase Price:	**$33,143.50**	**$600.00**	**$346.00**
FMV Annual 5 Yr Lease Payment as of 9/13/19 (Includes: 1 Yr Net-Gold/Smartnet Maintenance) * lease payment only applies to State	**$6,951.77**	**$123.40**	**$71.16**
Features			
Product Information	• Multi-processor architecture • Basic & advanced function NIUs • Supports up to 8,000 signaled sessions • High availability, redundant components • NEBS compliant • FIPS 140-2 certification Includes hardware acceleration options for encryption, transcoding and QoS measurement.	Zone Controller (Singlewire) • IP Endpoint with Analog Audio Out • Provides an IP endpoint to drive an analog paging system • Local Mic Input, as well as GPIO Trigger Capabilities. • PoE and SIP Enabled • For use with Singlewire Informacast Software	The SIP-enabled IP Call Button is a Power over Ethernet (PoE 802.3af) device that can be mounted under a desk or in a discrete location.
IP hard phones register to the gateway.	N/A		N/A
700012909	N/A	ZONEC-2-IC	11049
If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of limited access to features of the Communication Manager software.	N/A		N/A
Gateway Connectivity	N/A		N/A

Product	Product Description	Purchase Price	1 Year Net-Gold Maintenance Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
SIP Managed Service Hardware Options					
ACME 3840 – 250 Users					
NNSD3820-250	Net-Net 3820 SD, up to 250 sessions	$21,939.00	$9,002.50	**$30,941.50**	**$6,498.87**
SB3800-BASE-ESA	Net-Net 3800 Enterprise Software application, lawful				
NN-UP-PS-AC	300 watt AC power supply				
NN3820-PS-AC	AC Power option (single supply)	$622.00	$622.00	$622.00	**$265.19**
NN-ND-M4	NIU W/4 10/100/100 ETHERNET				
NN3800-CAB-AC	AC power cord, C-13 socket to NEMA 5-15P plug for 5-15 recep				
700012909	Add 250 sessions of (1) core feature group item. Must specify	$1,580.00	$1,580.00	$1,580.00	**$673.63**
FG-COR-LB	LOAD BALANCING FEATURE GROUP				
FG-COR-RIG	ROUTING FEATURE GROUP				
NN-3800-BR19	Mounting brackets for front/ rear or center mount 19"wide ra				
FG-BASE-PROT-ESA	SIP and H. 323 Base				
SER-GOLDAP-PCT	Net-Gold service plan (Tier 1 thru Tier 4 Services for End User)				
Singlewire Informacast Paging Gateway					
IPTA-PG-APL2	Paging Gateway Hardware Appliance 2 - One per remote site (typically)	$545.00	N/A		**$112.09**
668652	ADV NETDEV ZONE2C CONE CONTROLLER, IP ENDPOINT POE,SUPPORT EXISTING ANALOG SPEAKERS	$510.00		**$510.00**	**$104.89**
O11280	Singlewire InformaCast Paging Adapter	$386.94			**$79.58**
Fax 2 Mail					
500-200-001	Open Text One Time Domain Authentication Level Set Up	$550.00		$550.00	$121.37

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Medium Site – 250 Users					
C2951-CME-SRST/K9	**2951 UC Bundle w/ PVDM3-32 FL-CME-SRST-25 UC License PAK**	$9,330.75	$3,504.00	**$12,834.75**	**$2,542.43**
CON-SNT-2951CMST	SMARTNET 8X5XNBD 2951 Voice Bundle w/ UC License PAK				
S2951UK9-15104M	Cisco 2951 IOS UNIVERSAL				
VWIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)				
PVDM3-32U128	PVDM3 32-channel to 128-channel factory upgrade				
700012909	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
MEM-2951-512U4GB	512MB to 4GB DRAM Upgrade (2 2GB DIMM) for Cisco 2951 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-2921-51-AC	Cisco 2921/2951 AC Power Supply				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
SL-29-IPB-K9	IP Base License for Cisco 2901-2951				

Product	Product Description	Purchase Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Survivability Managed Service Hardware Options				
Cisco 2960				
C1-C2960X-24PD-L	**Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base**	**1,984.10**	**1,984.10**	**408.08**
CAB-AC15A-90L-USA	15A AC Pwr Cord, right-angle (United States) (bundle option)	0.00	0.00	**0.00**
C1FPCAT29001K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 8/24 Port	78.00	78.00	**16.04**
CON-ECMUS-C1FPC291	SOLN SUPP SWSS Cisco ONE Foundation Lite Perpetual - Ca	38.00	38.00	**8.39**
C1-PI-LFAS-2K3K-K9	Cisco ONE PI Device License for LF & AS for Cat 2k, 3k	0.00	0.00	**0.00**
C1-ISE-BASE-24P	Cisco ONE Identity Services Engine 50 EndPoint Base Lic	0.00	0.00	**0.00**
C1F1VCAT29001-03	Tracker PID v03 Fnd Perpetual CAT29001 - no delivery	0.00	0.00	**0.00**
Cisco 3650				
WS-C3650-24PS-S	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink IP Base	$ 3,565.92	3,565.92	**733.42**

NGTS Recommended Survivability Options	Cisco ISR 4321 Unified Communication Bundle Router Rack Mountable	Cisco 2911 50 Users Small Site	Cisco 2951 250 Users Medium Site	Cisco 3925E 1,350 Users Large Site	Cisco 3945E 1,500 Users Enterprise Site	Cisco 3925E with UCS C220 1,501+ Users Enterprise Plus Site
Purchase Price	$3,059.55	$4,514.25	$9,330.75	$23,791.95	$26,022.75	$11,339.25
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	$3,815.00	$1,606.00	$3,504.00	$5,292.50	$1,606.00	$11,339.25
Total Purchase Price:	$6,874.55	$6,120.25	$12,834.75	$29,084.45	$27,628.75	$22,678.50
FMV Annual 5 Yr Lease Payment as of 9/13/19 (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	$1,471.13	$1,282.86	$2,692.32	$6,061.29	$5,706.60	$4,834.43
Features						
Product Information	Integrated Services Router	Based on the Cisco 2911 voice gateway	Based on the Cisco 2951 voice gateway	Based on the Cisco 3925E voice gateway	Based on the Cisco 3945E voice gateway	Based on the Cisco 3925E voice gateway and a Cisco 7835 Communications Manager Subscriber
IP hard phones register to the gateway.	IP hard phones register to the Communications Manager.	Yes	Yes	Yes	Yes	IP hard phones register to the Communications Manager.
700012909	Yes	Yes	Yes	Yes	Yes	Yes
If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of limited access to features of the Communication Manager software.	If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of full access to all features (including mobility) of the Communication Manager software.	Yes	Yes	Yes	Yes	If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of full access to all features (including mobility) of the Communication Manager software.
Gateway Connectivity	**Interfaces:** (4) T1 Interfaces	**Interfaces:** (2) T1 Interfaces and a 4 port FXO.	**Interfaces:** (2) T1 Interfaces and a 4 port FXO.	**Interfaces:** (2) T1 Interfaces and a 4 port FXO.	**Interfaces:** (4) T1 Interfaces	**Interfaces:** (4) T1 Interfaces

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Small Site – 5 Users					
ISR4321-V/K9	**Cisco ISR 4321 Bundle w/UC License, CUBE-10**	**$3,059.55**	**2,078.70**	**$5,138.25**	**$1,087.98**
ISR4321-V/K9	Cisco ISR 4321 Bundle, w/UC License, CUBE-10				
CON-SSSNT-ISR4321V	SOLN SUPP 8X5XNBD Cisco ISR 4321 Bundle w/UC License CUBE-				
SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series				
SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series				
PWR-4320-AC	AC Power Supply for Cisco ISR 4320				
CAB-AC-C5	AC Power Cord, Type C5, US, Canada				
MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)				
MEM-4320-4G	4G DRAM for Cisco ISR 4320 (Soldered on motherboard)				
FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions				
SISR4300UK9-316S	Cisco ISR 4300 Series IOS XE Universal				
FL-SRST	Cisco Survivable Remote Site Telephony (SRST) License				
FL-CME-SRST-5	SRST-5 Seat License (CME uses CUCME Phone License ONLY)				
NIM-4FXO	4-port Network Interface Module - FXO (Universal)				
NIM-2FXO	2-port Network Interface Module - FXO (Universal)				
CTBS/Configuration	Router setup				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Large Site – 1350 Users					
C3925E-CME-SRST/K9	**3925E UC Bundle w/ PVDM3-64 FL-CME-SRST-25 UC License PAK**	$23,791.95	$5,292.50	**$29,084.45**	**$6,061.29**
CON-SNT-3925ECST	SMARTNET 8X5XNBD 3925E VoiceBun w/PVDM3-64FL-CME-SRST-25				
PVDM3-64U256	PVDM3 64-channel to 256-channel factory upgrade				
FL-SRST	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
700012909	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
PWR-3900-AC/2	Cisco 3925/3945 AC Power Supply (Secondary PS)				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
C3900-SPE200/K9	Cisco Services Performance Engine 200 for Cisco 3925E				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VWIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Enterprise Site – 1500 Users					
C3945E-CME-SRST/K9	**3945E UC Bundle w/ PVDM3-64 FL-CME-SRST-25 UC License PAK**	$26,022.75	$6,478.75	**$32,501.50**	**$6,781.88**
CON-SNT-3945ECST	SMARTNET 8X5XNBD 3945E VoiceBun w/PVDM3-64FL-CME-SRST-25				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
	Cisco 3925/3945 AC Power Supply (Secondary PS)				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
700012909	Cisco Services Performance Engine 250 for Cisco 3945E ISR				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VWIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
PVDM3-64U256	PVDM3 64-channel to 256-channel factory upgrade				
FL-SRST	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
MEM-3900-1GU2GB	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				

Hardware Catalog

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
Enterprise Plus Site - 1501 Users					
CISCO3925E-V/K9	**Cisco 3925E UC Bundle PVDM3-64 UC License PAK**	$11,339.25	$5,292.50	**$16,631.75**	**$3,500.09**
CON-SNT-3925EV	SMARTNET 8X5XNBD Cisco 3925E Voice BunPVDM3-64UC Lic Pk				
PVDM3-64U256	PVDM3 64-channel to 256-channel factory upgrade				
MEM-3900-1GU2GB	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
700012909	Cisco 3925/3945 AC Power Supply (Secondary PS)				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
C3900-SPE200/K9	Cisco Services Performance Engine 200 for Cisco 3925E				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VWIC3-2MFT-T1/E1	**2**-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Survivability Managed Service Hardware Options					
UCUCS-EZ-C220M3S					
UCUCS-EZ-C220M3S	UCS C220 M3 SFF dual-4-core/3.3 GHz 64 GB RAM 8x300 GB 15K	$8,422.83	$959.95	$9,382.78	$1,944.19
CON-SNT-UC220M3S	SMARTNET 8X5XNBD UCS C220 M3 Server				
CAB-9K12A-NA	Power Cord 125VAC 13A NEMA 5-15 Plug North America				
UCS-CPU-E5-2643	3.30 GHz E5-2643/130W 4C/10MB Cache/DDR3 1600MHz				
UCS-HDD300GI2F105	300GB 6Gb SAS 15K RPM SFF HDD/hot plug/drive sled mounted				
UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v				
700012909	MegaRAID 9266CV-8i w/TFM + Super Cap				
UCSC-HS-C220M3	Heat Sink for UCS C220 M3 Rack Server				
UCSC-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter				
UCSC-PSU-650W	650W power supply for C-series rack servers				
UCSC-SD-16G-C220	16GB SD Card Module for C220 servers				
UCSC-RAIL1	Rail Kit for C220 C22 C24 rack servers				
Acme Encryption Cards					
NN-N-G4E-R	NIU with (4) 1000 Mbps Ethernet fiber/copper ports w/Enhanced	$63,000.00		$63,000.00	$12,957.46
NN-FUP-SSM2-R	Secure services module - high speed (one per system max.), Field Upgrade	$9,800.00		$9,800.00	$2,015.61
NN-O-GEIC-CT-HA	1000BaseT copper transceiver (one per port)	$1,200.00		$1,200.00	$246.81
B58121	Oracle Premier Support for Systems -3 Years	$51,840.00		$51,840.00	$11,439.58
Accesaphones					
ARI-TEN-L-030	(1) AR Large (Registration)	$49,450.00		$49,450.00	$10,170.58
ARU-TEN-L-030	(1) AR Large (Support)	$5,495.00		$5,495.00	$1,212.59
TRAINING	(1) Full Day Remote Train the Trainer	$1,660.00		$1,660.00	$366.31

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Miscellaneous Items					
VG 310 (Replaces VG224)					
VG310	Modular 24 FXS Port VoIP Gateway with PVDM3-64	$2,406.30	$2,284.90	**$2,326.60**	**$999.12**
SVG3XUK9-15403M	Cisco VG3X0 UNIVERSAL				
MEM-CF-256MB	256MB Compact Flash for Cisco 1900 2900 3900 ISR				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
SL-VG3X0-UC-K9	Cisco VG3X0 Unified Communications License				
HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR				
SL-VG3X0-IPB-K9	Cisco VG3X0 IP Base License				
VG202XM					
VG202XM	Cisco VG202XM Analog Voice Gateway	$430.95	$0.00	**$430.95**	**$88.64**
VG204XM					
VG204XM	Cisco VG204XM Analog Voice Gateway Includes: VG20X Series IOS ADVANCED IP AC PWR Cord Yellow Cable for Ethernet Straight PWR SPL 30 Watt AC	$670.80	$0.00	**$563.66**	**$137.97**
Network Cables					
31341	Blue Ethernet Cat6 Ethernet Cable 5'	$1.55		$1.55	**$0.32**
27142	Blue Ethernet Cat6 Ethernet Cable 7'	$1.93		$1.93	**$0.40**
27144	Blue Ethernet Cat6 Ethernet Cable 14'	$3.25		$3.25	**$0.67**
22015	Blue Ethernet Cat6 Ethernet Cable 15'	$3.33		$3.33	**$0.68**
03979	Blue Ethernet Cat6 Ethernet Cable 20'	$4.45		$4.45	**$0.92**
33165	Fiber Patch cable LC/ST 3 Meters duplex Orange 62.5/125	$8.40		$8.40	**$1.73**
33174	Fiber Patch cable LC/LC 3 Meters duplex Orange 62.5/125	$8.83		$8.83	**$1.82**

NGTS Recommended	
Cisco DX-80	
Purchase Price	$1,556.10
+ 5 Year Smartnet Coverage Maintenance Cost **(for leasing purposes only)**	$0.00
Total Purchase Price:	**$1,556.10**
FMV Annual 5 Yr Lease Payment **(Includes: 5 Yr Smartnet Maintenance)** *** lease payment only applies to State of Ohio agencies**	**$320.05**
Features	
Display	23-inch (0.58m) LCD monitor
700012909	
Video	Resolution: 1920 x 1080 (16:9)
Premium Resolution	Yes
Bluetooth	Yes
Multiway	
Power	N/A
Slots	
Control	
Stand	N/A
**Polycom is the state standard for video endpoints, and this pricing is made available for non-state agency use only.	

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
**Plantronics Head Sets – Wired**					
79960-01	AP15	$93.87		$93.87	$18.64
205203-02	BLACKWIRE 215,MONO HEADSET	$27.16		$27.16	$5.40
205203-12	BLACKWIRE 215,MONO HEADSET,SINGLE UNIT	$27.16		$27.16	$5.40
205204-02	BLACKWIRE 225,STEREO HEADSET	$32.42		$32.42	$6.44
205204-12	BLACKWIRE 225,STEREO HEADSET,SINGLE UNIT	$32.42		$32.42	$6.44
207587-01	BLACKWIRE 5210,C5210 USB-C,WW	$81.05		$81.05	$16.10
207577-03	BLACKWIRE 5210,C5210,USB-A,(BULK),WW	$81.05		$81.05	$16.10
207577-01	BLACKWIRE 5210,C5210,USB-A,WW	$81.05		$81.05	$16.10
207586-01	BLACKWIRE 5220,C5220 USB-C,WW	$89.15		$89.15	$17.71
207576-01	BLACKWIRE 5220,C5220,USB-A,WW	$89.15		$89.15	$17.71
85800-01	BLACKWIRE C435,PC HEADSET,US	$56.73		$56.73	$11.27
85801-01	BLACKWIRE C435-M,PC HEADSET,US	$56.73		$56.73	$11.27
88860-78	BLACKWIRE C510 NA	$87.52		$87.52	$17.38
88860-02	BLACKWIRE C510-M	$72.94		$72.94	$14.49
87506-12	BLACKWIRE C720,STEREO TELEPHONY	$121.56		$121.56	$24.14
87506-11	BLACKWIRE C720M,STEREO TELEPHONY	$121.56		$121.56	$24.14
202581-01	BLACKWIRE C725-M	$145.88		$145.88	$28.97

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
	Plantronics Head Sets – Wired				
202580-01	BLACKWIRE C725-UC	$145.88		$145.88	$28.97
209744-101	BLACKWIRE,C3210 USB-A	$36.47		$36.47	$7.24
209744-22	BLACKWIRE,C3210 USB-A,SINGLE UNIT	$36.47		$36.47	$7.24
209748-101	BLACKWIRE,C3210 USB-C	$36.47		$36.47	$7.24
209748-104	BLACKWIRE,C3210 USB-C,BLACK	$40.52		$40.52	$8.05
209746-101	BLACKWIRE,C3215 USB-A	$59.08		$59.08	$11.73
209750-101	BLACKWIRE,C3215 USB-C	$59.08		$59.08	$11.73
209745-101	BLACKWIRE,C3220 USB-A	$40.52		$40.52	$8.05
209749-101	BLACKWIRE,C3220 USB-C	$40.52		$40.52	$8.05
209747-101	BLACKWIRE,C3225 USB-A	$64.84		$64.84	$12.88
81402-02	CALISTO P420-M,USB,SPEAKERPHONE	$87.06		$87.06	$17.29
80057-11	CT14/R,CORDLESS HEADSET TELEPHONE,DECT 6.0,US,EAS,CEC	$100.13		$100.13	$19.89
80762-41	D261N STEREO/DA-M,US-APLA	$143.93		$143.93	$28.58
201851-01	DA70	$37.48		$37.48	$7.44
201852-01	DA80	$64.70		$64.70	$12.85
201853-01	DA90	$66.07		$66.07	$13.12
89433-01	ENCOREPRO HW510,NA,ROW	$67.59		$67.59	$13.42
89434-01	ENCOREPRO HW520,NA,ROW	$80.11		$80.11	$15.91
89436-01	ENCOREPRO HW520V,NA,ROW	$72.59		$72.59	$14.42
201500-01	ENCOREPRO HW530	$70.08		$70.08	$13.92
88828-01	ENCOREPRO HW540	$76.34		$76.34	$15.16
78712-101	ENCOREPRO,HW710	$90.12		$90.12	$17.90
78714-101	ENCOREPRO,HW720	$105.13		$105.13	$20.88
206966-01	H251-CD, GENERAL TRADES	$80.11		$80.11	$15.91
87128-01	H251H, HEARING AID COMPATIBILITY, VT, MONAURAL	$75.09		$75.09	$14.91
87129-01	H261H, HEARING AID COMPATIBILITY, VT, BINAURAL	$92.61		$92.61	$18.39
43674-01	H31CD HEADSET	$70.08		$70.08	$13.92
86872-01	HW261N-DC, DUAL CHANNEL	$111.39		$111.39	$22.12
203191-01	HW510D	$72.55		$72.55	$14.41
203442-01	HW515 USB	$97.39		$97.39	$19.34

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
**Plantronics Head Sets – Wired**				
203192-01	HW520D	$85.62		$85.62	$17.01
203444-01	HW525 USB	$116.99		$116.99	$23.23
203193-01	HW530D	$75.16		$75.16	$14.93
203446-01	HW535 USB	$103.92		$103.92	$20.64
203194-01	HW540D	$81.69		$81.69	$16.22
203474-01	HW545 USB	$110.46		$110.46	$21.94
78715-101	HW710D	$96.08		$96.08	$19.08
203476-01	HW715 USB	$123.53		$123.53	$24.53
78716-101	HW720D	$111.76		$111.76	$22.20
203478-01	HW725 USB	$136.60		$136.60	$27.13
69056-13	M214C/R,HEADSET,FR/ENG W/EAS,BLACK	$26.28		$26.28	$5.22
69056-11	M214C/R,HEADSET,US,BLACK	$11.76		$11.76	$2.34
43596-64	M22,AMP, ENGLISH	$75.09		$75.09	$14.91
205255-01	MDA100 QD,WW	$47.65		$47.65	$9.46
205255-11	MDA105 QD,WW	$54.00		$54.00	$10.72
207414-03	MDA220 USB	$98.04		$98.04	$19.47
207414-06	MDA490 QD	$117.65		$117.65	$23.37
92382-01	MS200, EARBUD HEADSET FOR AVIATION	$122.66		$122.66	$24.36
92380-01	MS250, SUPRAPLUS AVIATION HEADSET, MONAURAL	$143.93		$143.93	$28.58
92390-01	MS250-1, SUPRAPLUS AVIATION HEADSET, MONAURAL W/1 PLUG	$143.93		$143.93	$28.58
92381-01	MS260, SUPRAPLUS AVIATION HEADSET, BINAURAL	$162.71		$162.71	$32.31
90100-01	MS50/T30-1, MS50 AVIATION HEADSET W/SINGLE PLUG	$122.66		$122.66	$24.36
90101-01	MS50/T30-2, MS50 W/2 PLUGS FOR AVIATION	$122.66		$122.66	$24.36
43404-31	MX10 AMPLIFIER	$93.87		$93.87	$18.64
60288-41	P10/2250,AMP	$68.84		$68.84	$13.67
29362-42	P10H,AMP	$82.60		$82.60	$16.40
65148-11	S11,HEADSET SYSTEM,US,EAS	$54.31		$54.31	$10.79
65145-01	S12,HEADSET SYS,FF,US	$77.59		$77.59	$15.41
60825-315	SHS1890-15,AMP,HH	$116.89		$116.89	$23.22
60825-325	SHS1890-25,AMP,HH	$129.60		$129.60	$25.74
40710-01	TRAINING STATION BASE,AMP (TSB)	$95.29		$95.29	$18.93

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Plantronics Head Sets – Wired Bluetooth					
87505-02	BLACKWIRE C710	$105.36		$105.36	$20.93
87505-01	BLACKWIRE C710-M	$105.36		$105.36	$20.93
201859-01	CALISTO 610,WW	$77.60		$77.60	$15.41
201859-02	CALISTO 610-M,WW	$77.60		$77.60	$15.41
207913-01	CALISTO P7200	$206.39		$206.39	$40.99
Plantronics Head Sets – Bluetooth					
207830-01	BACKBEAT 500,HEADSET,DARK GREY,WW	$75.09		$75.09	$14.91
208305-99	BACKBEAT FIT 300,WIRELESS,SPORT,BLACK/GREY,WW	$60.07		$60.07	$11.93
208306-99	BACKBEAT FIT 300,WIRELESS,SPORT,DARK BLUE/BLUE,WW	$60.07		$60.07	$11.93
206005-01	BACKBEAT FIT/R,HEADSET,US,BLACK CORE	$97.62		$97.62	$19.39
204352-01	BACKBEAT GO 3/R,HEADSET W/CHARGING CASE,US,COBALT BLUE	$97.62		$97.62	$19.39
202649-01	BACKBEAT SENSE/R HEADSET,BLACK,US	$135.16		$135.16	$26.84
205710-01	EXPLORER 110/R,HEADSET,CARBON BLACK,US-MX-LA	$38.12		$38.12	$7.57
203621-01	EXPLORER 500/R,HEADSET,BLACK,NA	$45.74		$45.74	$9.08
88120-01	M165/R HEADSET,BLACK,US	$45.06		$45.06	$8.95
88120-42	M165/R HEADSET,BLACK,US,/CAN,FFP	$45.06		$45.06	$8.95
200739-01	M70/R BT HEADSET,BLACK-WHITE SIDE BAND,US-LA	$30.04		$30.04	$5.97

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Plantronics Head Sets – Bluetooth/UC Wireless					
207371-01	VOYAGER 3200 UC,WW	$158.16		$158.16	$31.41
211317-01	VOYAGER 4210 UC,B4210 USB-A,WW	$130.72		$130.72	$25.96
211317-02	VOYAGER 4210 UC,B4210 USB-C,WW	$130.72		$130.72	$25.96
211996-01	VOYAGER 4220 UC,B4220 USB-A,WW	$143.79		$143.79	$28.56
211996-02	VOYAGER 4220 UC,B4220 USB-C,WW	$143.79		$143.79	$28.56
206110-101	VOYAGER 5200 UC,B5200,WW	$158.16		$158.16	$31.41
211718-01	VOYAGER 6200 UC,B6200 USB-C,BLACK,WW	$206.51		$206.51	$41.01
211719-01	VOYAGER 6200 UC,B6200 USB-C,SAND,WW	$206.51		$206.51	$41.01
208748-01	VOYAGER 6200 UC,B6200,BLACK,WW	$206.51		$206.51	$41.01
208749-01	VOYAGER 6200 UC,B6200,SAND,WW	$206.51		$206.51	$41.01
211716-01	VOYAGER 8200 UC,B8200 USB-C,BLACK,WW	$273.20		$273.20	$54.26
208769-01	VOYAGER 8200 UC,B8200,BLACK,WW	$273.20		$273.20	$54.26
208769-02	VOYAGER 8200 UC,B8200,WHITE,WW	$273.20		$273.20	$54.26
211717-01	VOYAGER 8200 UC,WHITE,BT600-C,WW	$261.58		$261.58	$51.95
202652-01	VOYAGER FOCUS UC BT HEADSET,B825,WW	$196.08		$196.08	$38.94
202652-02	VOYAGER FOCUS UC BT HEADSET,B825-M,WW	$196.08		$196.08	$38.94
211709-01	VOYAGER FOCUS UC,B825 USB-C,WW	$196.08		$196.08	$38.94
202652-03	VOYAGER FOCUS UC,B825,NO STAND	$183.01		$183.01	$36.35
211710-01	VOYAGER FOCUS UC,NO STAND,BT600-C,WW	$183.01		$183.01	$36.35
89880-42	VOYAGER LEGEND & CHARGING CASE BUNDLE/R,US/CAN,FFP	$97.62		$97.62	$19.39
88863-01	VOYAGER LEGEND CS,B335,SYSTEM, BLUETOOTH,NA	$196.08		$196.08	$38.94
88863-11	VOYAGER LEGEND CS,B335,SYSTEM,BLUETOOTH,HL10,NA	$248.36		$248.36	$49.33
87670-01	VOYAGER LEGEND UC,B235,NA	$143.79		$143.79	$28.56
87680-01	VOYAGER LEGEND UC,B235-M,NA	$143.79		$143.79	$28.56
87300-01	VOYAGER LEGEND/R,HEADSET,US	$75.09		$75.09	$14.91
87300-42	VOYAGER LEGEND/R,HEADSET,US/CAN,FFP	$75.09		$75.09	$14.91
83545-01	W710,SAVI 3IN1,OTH MON,UC,DECT 6.0,NA	$271.89		$271.89	$54.00
84003-01	W710-M,SAVI 3IN1,OTH MON,MSFT CERT,DECT 6.0,NA	$271.89		$271.89	$54.00
83544-01	W720,SAVI 3IN1,OTH BIN,UC,DECT 6.0,NA	$286.27		$286.27	$56.85
84004-01	W720-M,SAVI 3IN1,OTH BIN,MSFT CERT,DECT 6.0,NA	$286.27		$286.27	$56.85
83543-11	W730,SAVI 3IN1,OTE,UC,DECT 6.0,NA	$271.89		$271.89	$54.00
84002-11	W730-M,SAVI 3IN1,OTE,DECT 6.0,NA	$271.89		$271.89	$54.00
83542-01	W740,SAVI 3IN1,CONVERTIBLE,UC,DECT 6.0,NA	$271.89		$271.89	$54.00
84001-01	W740-M,SAVI 3IN1,CONVERTIBLE,MOC,DECT 6.0,NA	$271.89		$271.89	$54.00
86507-01	W745,UNLIMITED TALK TIME,SAVI 3 IN 1,CONVERTIBLE,UC,DECT 6.0,NA	$304.58		$304.58	$60.49
86507-21	W745-M,UNLIMITED TT,SAVI 3 IN 1,CONV,MSFT CERT,DECT 6.0,NA	$304.58		$304.58	$60.49
207309-01	W8210,SAVI 3IN1,OTH MON,UC,DECT 6.0,NA	$287.58		$287.58	$57.11
207325-01	W8220,SAVI 3IN1,OTH STEREO,UC,DECT 6.0,NA	$300.66		$300.66	$59.71
207326-01	W8220-M,SAVI 3IN1,OTH STEREO,MSFT CERT,DECT 6.0,NA	$300.66		$300.66	$59.71

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
Plantronics Head Sets – Wireless					
86700-01	CALISTO 620,NA	$121.56		$121.56	$24.14
86701-01	CALISTO 620-M,NA	$121.56		$121.56	$24.14
84691-01	CS510,OTH,MON,DECT 6.0,NA	$206.51		$206.51	$41.01
84691-11	CS510,W/HL10,OTH,MON,DECT 6.0,NA	$256.58		$256.58	$50.96
88284-01	CS510-XD,OTH,MON,900MHZ,NA	$225.28		$225.28	$44.74
84692-01	CS520,OTH,BIN,DECT 6.0,NA	$219.02		$219.02	$43.50
84692-11	CS520,W/HL10,OTH,BIN,DECT 6.0,NA	$269.08		$269.08	$53.44
88285-01	CS520-XD,OTH,BIN,900MHZ,NA	$237.80		$237.80	$47.23
86305-01	CS530,OTE,DECT 6.0,NA	$206.51		$206.51	$41.01
86305-11	CS530,W/HL10,OTE,DECT 6.0,NA	$256.58		$256.58	$50.96
84693-01	CS540,CONVERTIBLE,DECT 6.0,NA	$200.25		$200.25	$39.77
84693-11	CS540,W/HL10,CONVERTIBLE,DECT 6.0,NA	$250.32		$250.32	$49.71
88283-01	CS540-XD,CONVERTIBLE,900MHZ,NA	$219.02		$219.02	$43.50
88909-01	CS545-XD,CONVERTIBLE,UNLIMITED TALK TIME,900MHZ,NA	$250.32		$250.32	$49.71
84007-03	W410,SAVI,OTH MON,UC,DECT 6.0,NA	$199.32		$199.32	$39.59
84007-01	W410-M,SAVI,OTH MON,MSFT CERT,DECT 6.0,NA	$199.32		$199.32	$39.59
84008-03	W420,SAVI,OTH BIN,UC,DECT 6.0,NA	$212.39		$212.39	$42.18
84008-01	W420-M,SAVI,OTH BIN,MSFT CERT DECT 6.0,NA	$212.39		$212.39	$42.18
82396-11	W430,SAVI,OTE,DECT 6.0,NA	$199.32		$199.32	$39.59
82397-11	W430-M,SAVI,OTE,DECT 6.0,NA	$199.32		$199.32	$39.59
203946-01	W440,DECT 6.0,NA	$199.32		$199.32	$39.59
203947-01	W440-M,DECT 6.0,NA	$199.32		$199.32	$39.59
203948-01	W445,U-TT,DECT 6.0,NA	$232.00		$232.00	$46.08
203949-01	W445-M,U-TT,DECT 6.0,NA	$232.00		$232.00	$46.08
203949-03	W445-M,U-TT,DECT 6.0,NA,EXXON	$226.14		$226.14	$44.91
Plantronics Head Sets – Accessories					
66267-01	A10-12-S1 CABLE,U.S.	$28.59		$28.59	$5.68
66268-03	A10-16,US/APLA,BAGGED,SPARE	$28.59		$28.59	$5.68
38908-11	APA-23	$54.64		$54.64	$10.85
38350-13	APC-43	$54.64		$54.64	$10.85
87317-01	APC-45,EHS	$54.64		$54.64	$10.85
201081-01	APC-82,EHS	$54.64		$54.64	$10.85
87327-01	APD-80,EHS	$53.81		$53.81	$10.69
202268-01	API-28,EHS CABLE,3.5mm	$54.64		$54.64	$10.85
89280-11	APN-91 NEC EHS CABLE	$54.64		$54.64	$10.85
38439-11	APP-51	$54.64		$54.64	$10.85
37818-11	APS-11	$54.64		$54.64	$10.85
37820-11	APT-31	$54.64		$54.64	$10.85
202578-01	APU-72	$54.64		$54.64	$10.85
202678-02	APU-75D	$50.82		$50.82	$10.09
211076-01	APU-76			$0.00	$0.00
38734-11	APV-63	$54.64		$54.64	$10.85
38633-11	APV-66	$54.64		$54.64	$10.85
83550-01	D100,SAVI,ADAPTER,DECT 6.0,NA	$80.05		$80.05	$15.90
83876-01	D100-M,SAVI,ADAPTER,MOC,DECT 6.0,NA	$80.05		$80.05	$15.90
49323-46	HIC-10 CE2001,ADAPTER CABLE	$28.16		$28.16	$5.59
72442-41	HIS,ADAPTER CABLE	$28.59		$28.59	$5.68
83322-11	SAVI,OTH BINAURAL TOP,DECT 6.0,BLACK CRADLE W720	$134.68		$134.68	$26.75
83323-11	SAVI,OTH MONAURAL TOP,DECT 6.0,BLACK CRADLE W710	$120.71		$120.71	$23.97
82905-21	WH210, W430/W730 OTE TOP,DECT 6.0	$120.71		$120.71	$23.97
83356-01	WH500,STAND ALONE,CONVERTIBLE,HEADSET,DECT 6.0 W440/W740/W745	$118.89		$118.89	$23.61

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
	Plantronics Head Sets – Wireless				
L610U	6000 ANSI Lumen LCD Laser Projector, WUXGA (16:10) Native Resolution	$3,682.97		$3,682.97	$731.45
RPAU	Ceiling Mount	$166.00		$166.00	$32.97
CMS440	Ceiling Plate	$101.00		$101.00	$20.06
CMS009012	Mounting Pole	$73.58		$73.58	$14.61
CMA473	Ceiling Box	$133.89		$133.89	$26.59
101794	113" Diagonal Surface Mounted Tab-Tensioned Electrically Operated Projection Screen	$1,897.51		$1,897.51	$376.85
121223	Low Voltage Controller	$212.51		$212.51	$42.21
86TR3D-B	Ceommercial 86" Diagonal Interactive LED Backlit Flat LCD Display	$15,138.95		$15,138.95	$3,006.66
LFAUB	Floor Stand	$909.84		$909.84	$180.70
FCA515	Behind Display Device Box	$127.58		$127.58	$25.34
TSW-1060-B-S	10.1" Wired Control System Touchpanel	$1,461.05		$1,461.05	$290.17
CP3N	Control Processor	$1,580.00		$1,580.00	$313.79
DM-MD8X8	DM Switcher	$2,613.68		$2,613.68	$519.09
DMC-4KZ-C-DSP	DM Input Card	$786.45		$786.45	$156.19
DMC-4KZ-HD-DSP	HDMI Input Card	$604.96		$604.96	$120.15
DMC-4K-CO-HD-HDCP2	Dual DM Output Card	$790.26		$790.26	$156.95
DMC-4K-HDO	HDMI/Audio Output Card	$1,093.68		$1,093.68	$217.21
DM-RMC-4K-SCALER-C	DM Receiver	$1,093.68		$1,093.68	$217.21
CEN-SW-POE-5	Control Switch	$243.16		$243.16	$48.29
DM-PSU-8-PLUS	DM Power Supply	$725.96		$725.96	$144.18
DM-TX-200-C-2G-B-T	HD15 VGA & Audio And HDMI DM Transmitter Wall Plate	$851.05		$851.05	$169.02
AM-200	AirMedia Wireless Presentation System	$1,088.93		$1,088.93	$216.27
PC-100	Rack Power Center	$425.53		$425.53	$84.51
AMP-1200-70	Audio Amplifier	$455.89		$455.89	$90.54
FAP42T	Ceiling Mounted Speakers	$81.12		$81.12	$16.11
TesiraFORTE AVB VT	DSP Mixer w/AVB	$2,630.26		$2,630.26	$522.38
TCM-1	Beamtracking Microphone	$1,051.32		$1,051.32	$208.80
TCM-1EX	Beamtracking Expansion Microphone	$559.21		$559.21	$111.06
PH POE36U-1AT-R	PoE+ Injector	$87.53		$87.53	$17.38
9305	AVB Switch	$519.74		$519.74	$103.22
999-9520-000	Extension Kit For Owner Furnished Polycom Eagle Eye IV Cameras	$1,666.25		$1,666.25	$330.92
998-6000-006	Rack Mount Kit	$103.75		$103.75	$20.61
QFAN	Rack Fan	$59.37		$59.37	$11.79
PD-815SC-NS	Rack Power Center	$63.58		$63.58	$12.63
U2V	Rack Shelf For Owner Furnished PC	$45.63		$45.63	$9.06
UD1	Rack Drawer	$91.95		$91.95	$18.26
2G53880	USB 2.0 Over CAT Cable System	$414.43		$414.43	$82.31
21 Space Rack	21 Space Equipment Rack, Black Wood, Locking Plexiglass Front Door	$564.47		$564.47	$112.11
55SM5KD-B	Commercial 65" Diagonal LED Backlit Flat LCD Monitor	$1,494.38		$1,494.38	$296.79
LTM1U	Tiltable Wall Mount. Requires In-Wall Plywood Backing.	$252.81		$252.81	$50.21
FCA112	Behind Display Device Box			$0.00	$0.00
FCA106	Display Side Skirts	$83.54		$83.54	$16.59
CP3N	Control Processor	$1,686.52		$1,686.52	$334.95
HD-TXC-101-C-E	HDMI And RS232 Over Cat Cable Transmitter	$258.30		$258.30	$51.30
HD-RXC-101-C-E	HDMI And RS232 Over Cat Cable Receiver	$258.30		$258.30	$51.30
CEN-IO-COM-102	Com Port Module	$238.92		$238.92	$47.45
CEN-SW-POE-5	Control Switch	$259.55		$259.55	$51.55
PC-100	Rack Power Center	$454.21		$454.21	$90.21
PD-815SC-NS	Rack Power Strip	$67.87		$67.87	$13.48
QFAN	Rack Fan	$63.37		$63.37	$12.59
U2	Rack Shelf For Owner Furnished Small From Factor PCs	$48.71		$48.71	$9.67
UD2	Rack Drawer	$107.02		$107.02	$21.25
21 Space Rack	21 Space Equipment Rack, Black Wood, Locking Plexiglass Front Door	$602.53		$602.53	$119.66
MP7260	Keystone Jack Rack Plate	$10.17		$10.17	$2.02
RP2	Rack Plate w/Service Jack	$23.38		$23.38	$4.64
RV6MJKUBK-S1	unshielded keystone black	$6.34		$6.34	$1.26
C930WM-001	Webcam Mount for Logitech C925e C922x C920 C930e	$28.27		$28.27	$5.61
AX105353	Surface Mount Box: Belden KeyConnect, 2 Port - White	$4.54		$4.54	$0.90
00728	6FT CAT6A SNAGLESS UTP CA	$8.96		$8.96	$1.78
TS325TU	Medium THINSTALL dual swing arm wall display mount	$352.21		$352.21	$69.95
AX102263	Key Connect Style Blank Insert - Black	$0.39		$0.39	$0.08
735	15FT CAT6A SNAGLESS UTP C	$19.09		$19.09	$3.79
2200-33120-001	SoundStructure C12 audio Conferencing device	$4,948.29		$4,948.29	$982.75

Product Number	Description	Purchase Price	1 Year Maintenance Coverage Price	3 Year Maintenance Coverage Price	Total Purchase Price	FMV Annual 5Yr Lease Payment as of 9/13/19 (Hardware plus Smartnet)
AX104215	CAT6+ KeyConnect RJ45 Coupler, Black	$17.41			$17.41	$3.58
RVAMJKSME-S1	Shielded Keystone	$15.56			$15.56	$3.20
711	6FT CAT6A SNAGLESS STP CA	$12.09			$12.09	$2.49
54174	2m USB 3.0 A Male to B Male Cable (6.5ft)	$8.13			$8.13	$1.67
NAXD156	SurgeX SXDS156 DS Surge Protector Strip	$419.11			$419.11	$86.20
PAC260W	Digital media player, CPU and codec wall mount, black	$80.47			$80.47	$16.55
CBL-HD-6	Certified HDMI interface cable, 6 feet	$36.76			$36.76	$7.56
60-1457-02	IN1604 HD	$1,551.47			$1,551.47	$319.10
60-1471-12	USB Extender Plus T	$507.35			$507.35	$104.35
60-1471-13	USB Extender Plus R	$507.35			$507.35	$104.35
60-1481-01	DA4 HD 4K, 4 Output	$727.94			$727.94	$149.72
CSPR	Component storage panel for audio/video equipment independent of display mount	$139.71			$139.71	$28.73
XVAUB	X-Large Fusion video conferencig cart	$2,135.82			$2,135.82	$439.28
U1	1SP Rackshelf 11 DP	$39.05			$39.05	$8.03
60-1449-01	MPA 601-70V, Amplifier	$369.55			$369.55	$76.01
F1022424002'X2'	Acoustic Panel Broadway 2" Control Cube 24"x24"x2" Square	$622.70			$622.70	$128.07
55SM5KD-B	Commercial 65" Diagonal LED Backlit Flat LCD Monitor	$1,494.38			$1,494.38	$307.36
FCA112	Behind Display Device Box	$74.38			$74.38	$15.30
FCA106	Display Side Skirts	$83.54			$83.54	$17.18
HD-TXC-101-C-E	HDMI And RS232 Over Cat Cable Transmitter	$258.30			$258.30	$53.13
HD-RXC-101-C-E	HDMI And RS232 Over Cat Cable Receiver	$258.30			$258.30	$53.13
CEN-IO-COM-102	Com Port Module	$238.92			$238.92	$49.14
CEN-SW-POE-5	Control Switch	$259.55			$259.55	$53.38
PC-100	Rack Power Center	$454.21			$454.21	$93.42
PD-815SC-NS	Rack Power Strip	$67.87			$67.87	$13.96
UD2	Rack Drawer	$107.02			$107.02	$22.01
21 Space Rack	21 Space Equipment Rack, Black Wood, Locking Plexiglass Front Door	$602.53			$602.53	$123.92
MP7260	Keystone Jack Rack Plate	$10.17			$10.17	$2.09
F10110000024pack	Standard Impaler Surface mount impaler Hanging Pack of 24	$37.35			$37.35	$7.68