Providing the IT staff you need, when you need it

IT Staffing and Consulting

As one of the top technology providers in North America, we take pride in our ability to identify, recruit, and retain technology experts who can make a difference for your organization.

The demand for highly skilled technical professionals just keeps growing, forcing you to compete for the IT talent you need to reach your business and technology goals. And there are times when you need a specialist to implement a new technology or to overcome a specific IT challenge.

CBTS deploys highly vetted, trained, and certified IT specialists backed by our experienced team of technology professionals. We provide quick access to people with the advanced skills needed to take control of demanding technical projects and environments.

We understand what your organization needs from a technical perspective, and we know what it takes to ensure that each engagement succeeds. Clients value the quality of our consultants and that we actively manage every project, setting us apart from a traditional staffing company.

Aligning skills with your IT needs

We begin with an assessment of your business and technology needs, and then provide the appropriate talent to ensure success. The CBTS advantage includes:

- **Unparalled expertise:** As a technology solutions provider with over 100 years of technical recruiting experience, CBTS has a recruiting database of over 40,000 potential consultants with diverse skill sets. In addition, the company has over 900 consultants across all areas of IT on staff, readily available to be deployed.

CBTS Consulting Portfolio

Application Services

IT Staffing and Consulting

- **Rigorous prequalification:** Our recruiters prescreen CBTS consultants to ensure they are experts in their field, with all the necessary training and certifications. This saves time and reduces your risk.
- **Ongoing support and escalation path:** Our consultants receive full support from a CBTS project lead throughout your project, providing an additional layer of support and an escalation path to ensure success.
- **Unique consultant care program to provide management oversight and reduce administrative burden:** Each consultant on site is supported by a CBTS consultant care manager (CCMs), who handles all of their administrative requirements, such as timesheets, expenses, and scheduling.

Flexible, customized contracts

Flexible, customized contracts:

Our highly skilled and industry-certified resources, either on- or off-site, can be obtained in three ways:

- As an hourly contract resource.

- As a contract-to-hire resource—typically six months.
- As a direct placement resource with CBTS assisting your internal HR efforts.

Resource options

Project-based resources: Resources are available across multiple technologies to assist with short- and long-term project-based work. They are engaged initially to assist with the design, engineering, and installation needs. The client is billed either on an hourly or fixed price basis.

Staff augmentation: CBTS has ten full-time professional recruiters who work with our clients to meet their staffing needs. We match client needs with the appropriate IT talent by searching our extensively proprietary and subscribed databases. We use the same diligence to pre-screen all resources—short-term contractors or permanent hires—before they are presented to the client for review.

Permanent Hire Resources: If a client chooses, we can also recruit resources to be placed at a customer site as a full-time staff member. Our recruiting team applies the same diligence in searching for full-time staff for our clients.

How you'll benefit

- Implementation of new technologies utilizing industry best practices
- Advanced thought leadership on strategic projects
- Augmented in-house capabilities and capacity

- A flexible staffing model based on overall company performance
- Offloaded burden of IT resource management
- An alternative to high-priced OEM consulting services

A client-centric approach delivers outstanding business outcomes

Our goal is very simple and client focused. We strive to keep your IT staff focused on business-critical technology initiatives and to ultimately help your company create a competitive advantage in the market-place.

> Want to learn more? Contact us today to schedule a consultation with a member of our IT Staffing and Consulting team.